

Danville Co-op Agronomy News – Nov. 09

Every field is unique, with its own needs, requiring different hybrids and varieties, seed care and crop protection products. We, at your co-op understand the importance of providing the best products and service to you and are committed to finding the best solutions to your individual needs. Local success is our #1 priority!

With the above in mind, we are asking for your business. We are ready to help you plan your cropping needs, help you choose the right seed, choose the right fertilizer, pick the best weed control and implement the best timing in regard to the plan. To accomplish this feat, we need your trust and communication. Now is the time to plan your spring cropping program.

In regard to seed, we have selected dealerships in Mycogen, Dynagro, NK Syngenta and Croplan. These seed companies have provided support to us locally and proven to be industry leaders in seed traits and genetics. They have also provided fairly local test plot results that are second to none. All of these companies have offered some pretty deep discounts on seed varieties that are pre-paid early in the fall. The earlier you wish to commit to their seed, the more the discount (cheaper than the cost of money). In some cases, you may wish them to provide financing. At this time, we can arrange financial programs that can take your seed cost out to this time next year. Also, there are programs out that with a small down payment, we can put most of your seed cost into next years' business. Let us know what you need, and we'll find a program that will be to your advantage.

Concerning fertilizer, we need to know what products to put in place for you! Whether you prepay or not, prior to the season coming up, we need to know your needs. If that means soil sampling, let us get that information to you before the soils get cold and allow us to have an idea of what to put in place. For instance, if you need chloride on your wheat and you have a very low pH, you may require some calcium chloride put in place to take care of your needs. If you wish to combine your phosphate fertilizer with your seed placement and want a premium green phosphate material, we need to be able to have that product in place, and enough of it to suit your needs. Wheat top-dress season is almost here. Will you be using dry or liquid? Will you be controlling winter- annual weeds when you top-dress? Will you be applying that nitrogen yourself or will you allow us to do it? How is weather going to affect the application timing? Even though there are variables, having a communicated plan can mean the difference in regard to a smooth top-dress season.

Crop protection chemicals are usually at their lowest price in December. If we know what product to have in place, then we can help provide the lowest price when the season comes for the application of that product. In regard to efficacy, don't overlook the fact that a pre-plant or pre-emerge product, even in a roundup-ready crop can and does help in control of problematic weeds and grasses such as pigweeds and crabgrass. We can design a program for weed control that will be a definite advantage.

As you can see, we wish to be aggressive in providing products and services for you, the patron that owns our business. We also wish to maintain your trust in us as professionals in our industry. However, we need your help meeting your needs in the planning stages. Please call us for a meeting to discuss your plan, or come by the office to communicate your needs. Our door is open and we wish to exceed your expectations! Thank you for your patronage!