

Profit through COOPeration

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April 2007

NEW BOARD FOR 2007

42nd Annual Meeting of Service and Supply Cooperative

The annual meeting of Service and Supply Cooperative was held on March 3, 2007 at the Montgomery County R-II High School in Montgomery City, Missouri beginning with a meal at 6:00 p.m. Spaunhorst Catering served the meal to 235 patrons and guests.

Following the meal, the invocation was given by Randy Rodgers.

President Jim Gerding welcomed our patrons and guests to our 42nd Annual Meeting. The secretary declared a quorum was present. The President then called the meeting to order and introduced all the board members and their wives, along with General Manager Don Broz and his wife Lila.

The minutes of the 41st Annual Meeting were read and approved.

The financial report was passed out. General Manager, Don Broz discussed the report at length.

1 Gross Sales for 2006 were \$15,179,331.00

2 Net Savings after taxes were \$512,043.00

Don announced that patronage would be paid for 2006. He also announced that retirement equity would be paid in the amount of \$34,378.76 to eligible patrons who had applied.

President Gerding then asked for motion to approve the audit. A motion was made, seconded and approved to accept the audit report as presented.

There was no old business.

General Manager, Don Broz then explained the voting procedure for the election of the two board member seats. Don read the list of new stockholders that were eligible to vote and passed out ballots to those who were present. Ballots were

also passed out to those patrons who did not receive their ballots or had forgotten them.

President Gerding introduced the nominating committee consisting of Vice President, Alan Rock as chairman, along with Terry Newland, Eddie Babbs, and Bill Cope. Vice President Alan Rock introduced the following candidates: Ronald Talley, Kale Miller, Rennie Davis, and Gayle Stuart. He gave a brief background on each candidate. Alan stated that two positions would be voted on. Alan Rock then nominated this slate of candidates. President Gerding asked for nominations from the floor. Being no nominations from the floor, the slate of candidates was voted on. The ballots were collected by the nominating committee and were taken to be tabulated.

General Manager Broz introduced the guests for the evening. The guests included many of our suppliers and associates. Don then introduced the employees from each branch and thanked them for the great job they do.

President Gerding gave the results of the board election. The new board members are Rennie Davis and Ronald Talley. President Gerding thanked those not elected for agreeing to run and presented tokens of appreciation to them. He also presented gifts of appreciation to the nominating committee members.

President Gerding announced that the terms of Jim Gerding, Terry Newland, and Alan Rock will expire in 2008. The nomi-

nating committee will consist of the new Vice President along with others to be appointed at a later date. Scott Starkey volunteered to serve.

President Gerding asked if there was any new business. There was none.

General Manager Broz thanked the Montgomery County R-II High School, Montgomery County R-II FFA Chapter and Advisors, Jonathan Hoer and Christy Hogue, Board of Directors, employees, and the patrons of the Cooperative.

Don asked the board to stay for pictures after the meeting.

President Gerding gave some closing comments and then entertained a motion to adjourn. Meeting was adjourned.

Door prizes were awarded to those present whose names were drawn from the call in list.



The new 2007 board, left to right.

Alan Rock – Vice President

Ron Talley – Secretary

Jim Gerding – President

Bruce Scherder – Director

Terry Newland – Director

Rennie Davis – Director

John Cobb Jr. – Director

Employees you can count on:

Bellflower staff

Don Broz

General Manager

Donny Broz

Sue Carroz

Dave Cullom

Propane Manager

Rick Cullom

Gene Davis

Kent(Clyde) Gilbert

Richard Klocke

Roger Lewis

Bill Oliver

Chris Pund

Joe Schroeder

Robert Smith

Jean Vomund

KING FOR A DAY?

King Corn

By Randy Rodgers

Once again, corn has claimed its spot as top crop. Suddenly it is on everyone's priority list. What can we do to maximize our yields here in East-central Missouri? Don't overlook the basics when putting together your crop plan. Fertility is still an important foundation for good yields. Soil tests are critical to find out your starting ph, phosphorus and potassium levels. Even a test a few years old is better than no tests at all. I compare fertilizer to an engine. Nitrogen is the gas which makes it go fast. Ph, phosphate and potash are like the oil and coolant. If they are low, no matter how much gas you pour on, the performance will be disappointing. Especially at today's prices, it is beneficial to keep your nitrogen rate in balance with your soil capabilities and other nutrient levels.

One thing to remember, fertilizer does not turn clay into silt loam. Your return is much better when you put higher levels on your better soils than when you apply extra on your thinner areas.

The next important basic is your seed. There's nothing simple about this decision anymore. How many extras do you want with your seed corn? Roundup Ready, Liberty-Link or conventional are just your herbicide choices. There are additional choices for insect resistance such as corn borer,

rootworm or cutworm. Considering all the possible combinations of these traits leaves you dizzy. Which traits add value to your farm? These insect traits seem to have the ability to increase yields beyond what you would expect just from the insect control. By protecting the plant from these insects we are also protecting against some secondary disease infections which enter thru the insect damage points. This seems to allow the hybrid to express their true yield potential. But it is still critical to choose good hybrids that fit your farm.

Last, but certainly not least, is weed control. Most growers with yield monitors are still amazed at the yield lost from weed competition in a field. With the herbicide trait choices available today we have no excuse for weeds in our corn fields. University data and our own experience show the second pass pays if you have weed pressure. Multiple modes of action for our corn programs also help preserve our Roundup program for soybeans. Weed resistance will develop if we use the same chemical program every year with the same chemical family.

There are lots of choices to make for your corn crop. We are here to help you evaluate those choices. We offer many different programs and products.

Let us help you tailor a plan to make your corn king.



Pictured left is the Terragator and New Leader Dry Fertilizer Bed that has been added at the Bowling Green Branch. This unit has GPS and Variable rate application capabilities. Call Mike or Jeff at 573/324-5212 to get your dry fertilizer application ordered.



Employees Clyde Gilbert (on tank), Gene Davis (center), Rick Cullom (on loader) and Donny Broz (right) assist Terry Hillebrand Crane Service with setting a third 12,000 gallon NH3 tank at the Bellflower facility. The addition of this tank increases our storage capabilities for anhydrous ammonia.

Service & Supply Coop offers Propane Budget Billing

Dave Cullom, Propane Manager

Now is the time to start thinking about your propane needs for next winter. Service and Supply Coop offers a Budget Billing option that lets you spend less time thinking about heating your home and more time with the people in it. With our Budget Billing program you will have the peace of mind that comes with knowing what your bill will be ahead of time along with the con-

venience of scheduled delivery, you will not have to call to schedule a delivery. We will be there when you need us.

Features of our Budget Billing Program are:

The amount of your monthly propane bill will be determined by your historical usage. Your payments will be a set amount for the first 11 months starting in June. You will settle up your account in May, which will be the 12th month.

Your first payment will be considered your down payment to lock in your price per gallon. As long as your account is kept current, your price will be locked in.

Call us at 573-929-3222 with any questions you may have about our Budget Billing Program – we will be glad to answer any questions that you may have.

Thank you for purchasing your Propane from Service and Supply Coop.

Spring is coming and we have the full line of Kawasaki ATVs for you to choose from. It's the perfect time of year to purchase that ATV you have been wanting. There are great financing terms for the spring season. We also have parts, accessories and a full time mechanic in house at New Florence.

It's time once again to get your outdoor equipment ready for spring. We also service Cub Cadet, White Outdoor, Troy Bilt and Stihl chainsaws and trimmers.



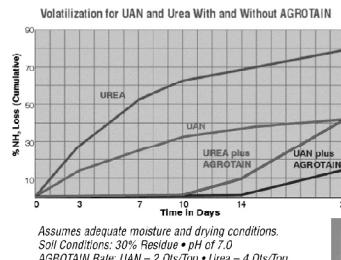
Eugene McDonald (left) and Ronnie Crump, operators of the 2007 Rowgator sprayer are pictured checking out the machine to be prepared for the spring season.

IMPROVED NITROGEN EFFICIENCY

MAKE YOUR NITROGEN DOLLAR GO FURTHER

AGROTAIN prevents nitrogen loss.

- Provides you a new profit opportunity
- Maximizes yield, lowers nitrogen cost/acre, reduces passes
- Easily added to UAN solution or blended on to urea
- Stops volatility from shallow or inadequate incorporation
- Reduces biological immobilization in high residue situations like no-till
- Reduces germination problems often associated with seed-placed urea



AGROTAIN
Improved Nitrogen Efficiency

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Improved Nitrogen Efficiency

Employees you

can count on:

Vandalia staff

Eugene McDonald

Branch Manager

Jim Christian

Ronnie Crump

Leslie Hammett

Bowling Green staff

Mike Culwell

Branch Manager

Phillip Culwell

Jeff Graddy

Twila Johnson

Rick Landers

Dean Wilhoit

New Florence staff

Randy Overkamp

Branch Manager

Jeff Eldringhoff

Rusty Harrison

Randy Hinkel

Chasity Overkamp

George Penrod

Randy Rodgers

Chris Van Horn

I. W. Walton, Jr.

MAKE SURE YOUR NITROGEN GOES INTO THE GREEN.

NOT OFF INTO THE BLUE.

Service and Supply Coop wants to remind everyone that we have Agrotain on hand for Urea and UAN solution. With the current high nitrogen prices, Agrotain can save you money.

Service &
Supply Coop at
Bellflower
would like to
remind you that
we can provide
all your propane
gas needs.

Call us at
(573) 929-3222 to
arrange a delivery. We
also have tanks ready
for delivery. For your
safety, propane has an
odor added so you can
detect leaks.



PROPANE
The ENERGY THAT SAVES

Service & Supply
P.O.Box 48
Bellflower, MO 63333

OUR PROMISE

WEED MANAGEMENT

We promise to do our best to help each and every customer select the weed management products best suited to help control their weed spectrum. Our customers make the final determination as to which herbicides they elect to purchase.

As a dealer, we make NO GUARANTY of weed control from any herbicide as weather conditions and other factors beyond our control

affect herbicide performance.

If you are not satisfied with a weed management you have received from any product purchased from us, we will contact the manufacturer of the product provided you contact us **WITHIN 30 DAYS** of planting after a pre-plant product has been applied and **WITHIN 21 DAYS** of application of a post-applied product.

CHEMICAL RETURNS

Service and Supply Coop's chemical return policy:

Return of Packaged Chemicals only:

- Container must be **UNOPENED**.
- Container must be **CLEAN**.
- Product must be returned **WITHIN 10 DAYS** after application of the product.
- Returns can not be accepted at a later date as we cannot get credit from our suppliers.

NO RETURNS will be accepted of Bulk chemicals.