

With locations in Alleman, Avon Lake, Booneville, Cambridge, Collins, Colo, Conroy, Dallas Center, Des Moines, Enterprise, Gilman, Grundy Center, Holland, Indianola, Jewell, Kellogg, Laurel, Lincoln, Luther, Madrid, Malcom, Melbourne, Minburn, Mingo, Mitchellville, Montezuma, Napier, Newburg, Panora, Pickering, Prairie City, Randall, Redfield, Reinbeck, Rippey, Slater, Stanhope, Traer, Washburn, Waukee, Winterset and Zearing.

Fall, 2007



## Leadership

By Larry Petersen, CEO/General Manager



### Farmers 4-County Cooperative

Recently, Heartland entered into formal discussions which could lead to a possible merger with Farmers 4-County Cooperative, Belle Plaine. The formal discussions will set out the more significant terms of a proposed merger, but does not obligate the parties to proceed to a merger. It allows legal representatives to develop a merger agreement that is more defined, and if approved by the Boards, can be taken to the membership for explanation and approval.

Over the past few years Heartland and Farmers 4-County have discussed the possibility of joining our agronomy operations in the Eastern portion of Heartland's trade territory. As those talks became more serious, it was decided a full merger of operations would bring even more advantages than limiting discussions to agronomy only.

Along with the main location at Belle Plaine, 4-County has locations at Luzerne, Blairstown, Elberon, Hartwick, Marengo, and Chelsea. Geographically, the locations surround Belle Plaine and are located in the 4 Counties of Benton, Iowa, Poweshiek, and Tama. To give you an idea of the size of the company some of the volume statistics include:

Total Sales.....	\$35 Million
Grain Storage.....	5.25 Million Bu.
Bushels Handled.....	7 Million Bu.
Fertilizer Sales.....	11,000 Tons
Petroleum Sales.....	1.4 Million Gallons
Total Employees.....	31

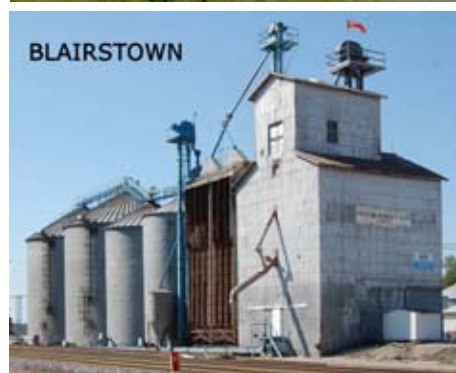
The 4-County trade territory fits well into our Eastern geographic area. The



BELLE PLAINE

geographic proximity will give advantages in operational efficiencies and valuable opportunities in marketing and sales.

If the merger moves forward, it is anticipated the vote would take place in December and the merger would be effective on February 1, 2008. The letter of intent is not the final word, but it moves the process forward. The membership of Heartland will be kept informed as the process develops further.



BLAIRSTOWN



HARTWICK



CHELSEA



LUZERNE



ELBERON



MARENGO

### Annual Meeting Highlights

At this year's annual meeting, the 2006-07 financial results were shared with the membership of Heartland Co-op. Again this year, the bottom line results achieved were substantial. With over \$7.1 million in total earnings for the 2007 fiscal year, this is the best year in the history of the merged Heartland Co-op. This marks 13 consecutive years of positive earnings. To be a successful and sustainable business we need to produce consistent and ample earnings flow that can be used to purchase or replace capital assets, pay debt, revolve retained equities, and pay current earned patronage.

### Heartland Co-op Financial Summary

	2005	2006	2007
Total Sales	\$258,604,528	\$250,281,792	\$345,474,532
Local Earnings	2,627,189	3,402,540	4,048,391
Total Earnings	4,291,800	5,307,577	7,189,254
Working Capital	8,319,470	7,871,820	7,752,675
Long Term Debt	9,903,805	8,977,840	10,691,966
Expenses	33,043,310	35,061,054	42,757,768
Grain Sales, Bushels	59,106,790	59,019,803	68,696,462
Petroleum Sales, Gallons	14,862,992	13,949,206	16,226,083
Feed, Agronomy, & Merch.	47,875,897	49,943,843	61,007,163

The Heartland Board this year decided upon allocation rates of \$.02/bushel on grain, \$.015/gallon on petroleum products, 1.0 % on feed sales, and 2.0% on agronomy products and services. This year's patronage allocation amounted to \$2,272,062 with 50% of that paid in cash. With the cash amount, equity revolvment and estates, Heartland paid out in excess of \$1.5 million to the members this past year. Since the inception of the merged Heartland Co-op in 1993, almost \$18.5 million has been paid to members. This sizeable amount has been retained by members because they decided to do business with their cooperative, Heartland Co-op.

By almost any measurement, this was another successful year for Heartland. We remain a financially viable organization that is positioned to meet the needs of our customer base. We sincerely appreciate the business that our members and customers have transacted with Heartland this past year.

At this year's annual meeting, director elections in Districts A, B, and F were held. Elected were Bill Dahl - District A, Dan Taylor - District B, and Tom Keuning - District F. At the September meeting, the Heartland board held their election of officers. The incumbent officers were re-elected to their positions. Art Churchill was elected president for the next year; Doyle Drake will serve as vice president and Vernon Flinn as secretary.



### Quality Assurance/Quality Control (QA/QC)

By Dick McClure, Quality Control Manager

#### E 18th Street Facility Passes First QA/QC Audit

E 18th Street facility passed their first ever QA/QC Audit on October 19, 2007. Our Avon facility began the process with American Institute of Bakers in 2003 and passed the Quality Systems Evaluation (QSE), Food Safety Audit with a Satisfactory rating on January 15, 2004 and an Excellent rating on February 10, 2005. In July 2005 Heartland Co-op decided to move this process in-house and revamped the QSE process, which was a Food Grade Safety program, to better fit the grain elevator industry. E 18th Street is the first facility to pass an internal QA/QC Audit. We currently have three other locations working on passing a QA/QC Audit - Dallas Center, Enterprise, and Prairie City.

The current grading system is simply an "Excellent", "Pass" or "Fail" system. The E 18th Street facility's score was a Pass with just a few items keeping them from scoring an Excellent.

Larry Hoffman and his employees at E 18th Street have written procedures on their day to day operations, as well as housekeeping and maintenance operations. There are seven major categories that their facility was graded on: General Guidance, Training, Programs & Procedures, Maintenance, Housekeeping, Calibration and Security. Monthly management and employee meetings are conducted to monitor the process.

I would like to congratulate Larry and his employees for a job well done. If you are in the area, stop in and see the facility as they are very proud of their accomplishments.



## Financing

By Neal Tapken, Credit & Collections Manager



### Financing

As another harvest season comes to a close it is time to start planning for the 2008 crop year. Heartland Co-op is committed to being a full service provider for all of your crop input needs including crop input financing. Heartland Co-op has teamed up with The Cooperative Finance Association (CFA) to offer you the most exciting financing options available anywhere.

## 2008 Crop input Financing

### EARLY APPLICATION FINANCING

Application deadline: December 31, 2007

Interest Rate:

- 2% APR below Prime Rate on all dollars spent on Heartland Co-op products (Chemicals, Fertilizer, etc...).
- 2% APR above Prime Rate on all dollars spent on non Heartland Co-op products (Cash rent, Crop insurance, etc...).

### STANDARD FINANCING

Application deadline: April 30, 2008

Interest Rate:

- Prime Rate on all dollars spent on Heartland Co-op products (Chemicals, Fertilizer, etc...).
- 3% APR above Prime Rate on all dollars spent on non Heartland Co-op products (Cash rent, Crop Insurance, etc...)

You will not find a lower interest rate for your crop input purchases anywhere else. Here is your opportunity to purchase early at Heartland Co-op and also have the ability to finance your purchase at an ultra low interest rate.

Heartland Co-op has offered crop input financing for several years and we

have witnessed the benefits it provides our customers. Every producer that has utilized our financing programs has enjoyed the flexibility and freedom it gives them. Every purchase you make from Heartland Co-op will be automatically deducted from your CFA crop input line of credit. This gives you the freedom to worry about the more important issues of getting your crops planted. Additional qualified crop input expenses will be paid directly to the provider with your approval. You will also get the flexibility to set a maturity date as late as March 15, 2009. You make the decision; you will only pay interest on the money you use and you are not penalized if you payoff your loan early.

The application and approval process is quick and easy. All loans under \$250,000 are only required to complete a simple two page application. The application review process is handled by CFA and you will typically have a response within 48 hours. After you have been approved and your loan is booked, the proceeds can be used for all of your Heartland Co-op purchases and other select crop input expenses.

In addition to crop input financing, Heartland Co-op is also offering a very attractive seed financing program for 2008. This program rewards you with ultra low interest rates when you make your seed commitments early. This program is administered directly by Heartland Co-op and only requires a simple one page application and promissory note. Upon approval you will have access to your requested loan amount for select seed purchases from Heartland Co-op.

## 2008 Heartland Seed Financing

Purchase by	Financing
December 15, 2007	0% APR until May 1, 2008. 2.5% APR after May 1, 2008
January 15, 2008	2.5% APR
March 15, 2008	4.5% APR
*Product lines: Asgrow, Croplan, Dekalb, Mycogen, Stine & NK	
*Minimum purchase: \$5,000	
*Maturity date: November 25, 2008	
*Volume discounts will be taken from the cost of the seed at time of billing.	
*Prepay discounts do not apply to seed financing.	

I encourage you to contact your Heartland Co-op salesman and discuss the benefits of these financing options and how they will fit in your program. Feel free to also contact me at 515-974-4337 if you would like more information about any of these financing options.



## Feed Department

By Gary Mohr, Feed Sales & Marketing Manager



### A New Era

Twenty-five years ago I shared an 8 by 10 office with a sixty-something agronomy salesman. With two desks and two filing cabinets in there I got to know John pretty well, so I would learn a lot about his philosophy on many things. John would often remark about the U.S. policies to insure that food stayed low cost for U.S. consumers and the ramifications of those post WW II policies. In today's world the cost to produce food, and particularly animal protein, maintains the U.S. as a world leader in productivity and in the end cost of protein to consumers in America and around the world.

We are in 2007, however, in a new era of world costs for the inputs to produce that protein. An additional key driver of grain prices today is the price of the energy complex, which now includes corn based, soybean based and animal based sources to our fuel vehicles. Government policy has shifted suddenly to encourage (also spelled subsidy and mandate) use of these resources as motor fuels. And cost of production has increased, not only in the U.S. but around the world as well. Doug Jackson noted, in his recent comments on Market to Market, that we are likely to go through this winter with very volatile grain prices as the market tries to allocate acres appropriately to meet demands in various sectors of the

economy. This includes acres now used for hay, cotton and pasture. It is as complex a balancing act as we have ever encountered in crop agriculture.

Congress is debating the Farm Bill at the same time as producers are making these important cropping decisions and Congress is having great difficulty coming to agreement. It is appropriate for you as livestock producers to be concerned about anything in this bill that affects exports. In 2007 three of the best livestock economists in the country estimated that exports added \$27.34 value for each hog carcass and another study says exports add about \$5.85 per cwt of value on cattle. Exports make a huge difference in the value of U.S. livestock and whatever impacts exports, reflects very significantly on your net revenue as a livestock producer.

With all of these considerations in place it makes planning for your livestock enterprise more difficult, and MUCH more necessary. Your Livestock Team at Heartland is here to assist you in any way we are able. You won't avoid all the economic and production surprises, you can only be better prepared to deal with them by expecting that there will be surprises and protecting profits where you can. The decisions made in D.C. are having an increasing effect on animal producers. I wish I knew what John would be thinking today.



## Sales & Marketing

By Dave Coppess, VP Sales and Marketing



### "Helping farmers produce and market grain, profitably"

#### Fertilizer Outlook

Last year at this time, I shared the relationship between natural gas and the price of anhydrous ammonia. Natural gas is the major ingredient for producing NH<sub>3</sub>, and it is logical to understand the correlation between input costs and the price we pay our suppliers for product. This year, those basic fundamentals have come apart based on the simple economic principle of supply and demand.

As countries like India, China, Brazil, and other developing nations around the globe continue to improve their economies, their demand for domestic food production also grows. Improved agronomic output requires the use of supplemental crop nutrients. Simply stated, there is a strong global demand for fertilizer. International fertilizer manufacturers now have other choices than just selling their production into the U.S. market. U.S. farmers are competing with other farmers around the world for fertilizer, and the demand is outweighing new production, especially nitrogen and potash production capacity. Consequently, fertilizer prices have sky-rocketed.

If you haven't paid attention, NH<sub>3</sub> has jumped from the low \$400 per ton level to mid \$600 per ton level during the past 12 months. We are projecting spring 2008 prices to be \$700 per ton or more. Before you panic, please take time to digest the impact in terms of additional bushels of corn needed to pay for the additional cost of nitrogen.

	NH <sub>3</sub> at \$420 / ton	NH <sub>3</sub> at \$700 / ton
Cost per unit of N	\$.256	\$.427
Cost per acre at 141 # N	\$36	\$60
Corn at \$3.60 / bu.	Additional bu. needed	<b>6.67 bushels</b>

True, no one likes to pay higher input costs, but the reality is, fertilizer is still a high return for your dollar spent.

This is also the time to discuss variable rate nutrient practices with your local Heartland CCA. Heartland has the best precision ag department in the state... possibly the nation. Employ these resources to help you achieve the optimal return on investment.

That's the nitrogen picture. Phosphates and Potash are not much different. High global demand is also creating supply shortages that have driven prices up. Heartland is working to secure an adequate supply to meet the spring demands, but the prices are going to be higher, as well. Our local sales agronomist will have spring pricing available before the end of the year.



## Market Strategies

By Jay Nelson, Director North & West Regions Origination



As I now travel to and return from work in the dark, I know the inevitable changing of the season is now upon us. The fields that were solid green just two months earlier are now a barren shade of brown or have been tilled in preparation for a winter's worth of rest. The wildlife know that its time to prepare for winter as evidenced by all of the deer coming into the open fields foraging for any remaining sustenance that they hope can carry them through the long cold months ahead. The cooler weather is a reminder of all the outside projects we have yet to complete.

Just as nature is preparing itself for the challenges of winter, you too must prepare yourself. Harvest is now complete. You have tallied your scale tickets and measured your bins and only now do you know the true results of your investment of time, labor and capital. For many those results will be surprisingly good, for others a tad disappointing. This growing season was far from perfect, and far from perfect is exactly what we received when surveying crop yields from our customers and tallying grain receipts at each of our locations. All said the corn crop can be rated at just a solid average while beans responded with above average yields. Little to no rain in July and an abundance of moisture in August can be pointed to as the cause of the above effect.

As your fall fieldwork winds to an end your badly neglected bookwork needed for the preparation of the upcoming accounting and tax season will take over. Remember that the more effort you apply in this area

of your business, the easier it will be to prepare for the next growing season. If you find that you lack the necessary skill set, time, or even interest in this area, I suggest that you seek professional assistance so that next year's report card can look even better.

Your post harvest marketing of your unsold 2007 bushels began the day you finished combining that last field. The markets have digested the November USDA crop report and more quickly than I can ever recall, old crop grains have become old news. Basis values are working to diminish market carries. I urge you to take the time to study your local markets and understand what they are "telling" you to do with remaining 2007 corn and bean bushels.

Futures' market volatility remains extremely high. Outside markets like crude oil, gold, and the dollar are wielding more influence over the price of grains than at any time since the 1970's. The 2008-09 new crop corn and soybean debate on individual acreage requirements has moved to center stage and will rage from now until we actually plant the crops. The markets are reacting to this discussion and are "competing" for your acres.

I invite you to speak with our grain origination staff to familiarize us with your farming operations and any goals you have regarding pricing your grain. I think you will be more than pleased with the level of commitment Heartland Coop possesses to help you to "Produce and Market your grain Profitably"!!

or eliminate proper safety procedures when a person smells the odor of gas, even when the alarm on the gas detector has not been activated.

- It is extremely important to follow manufacturers' instructions when installing a detector.
- When selecting a gas detector, you should choose only detectors that are listed with the Underwriters Laboratories (UL).

### BULK OIL AND BULK OIL SYSTEMS -

We continue to add customers to our bulk oil delivery program. We have bulk oil equipment for sale and also attractive lease purchase programs.

Stop in and find out more about our bulk oil delivery and equipment. The picture below is one of our bulk oil equipment options available.



### REFINED FUELS – WINTER FUEL BLENDING

With cold weather near it is especially important that you drain and remove all water and

contaminants in your tank, clean pump screens, and change your tank filters. The water in the filter will freeze and plug the filter well before the fuel gels. If you experience this problem, check your filters before assuming the fuel has gelled. Changing filters is also important for your equipment as well. If you plan on blending fuel for use this winter, it is important that you pre-blend #1 fuel with the fuel you already have in your tank to the desired blend percentages before adding additional blended fuel.

Soy blended fuels do not have the same cold flow properties as non-blended fuels. Soy blends containing more than 5% have a cold flow pour point of 6 degrees higher for every 10% of soy. For example a B20 blend will have a 12% higher CFPP than a straight #2 fuel.

The new ultra low sulfur diesel (ULSD) compared to low sulfur diesel (LS 500) has different cold flow properties. The cold filter plugging point (CFPP) of this diesel may take more #1 fuel to stop it from gelling. To properly blend fuel, the fuel and the additive must be above their cloud point. The cloud point of winter fuel is typically 6-12 degrees, so an easy rule of thumb is to be sure that the additive and the fuel are above their cloud point before blending.

The #1 fuel will be in short supply this winter and suppliers may have to go to other terminals across the state to keep it stocked. Please give us plenty of notice this winter if you are in need of blended fuels.

THANK YOU FOR YOUR BUSINESS!



## Petroleum Tips

By Clair Rew, Director Petroleum Sales & Marketing



### PROPANE - SAFETY TIPS

Propane is a safe energy source when handled properly. Your propane system is like any other equipment, it must be checked periodically and parts upgraded to maintain a safe system. Everyone should have their propane system and appliances checked on a regular basis for you and your family's safety. If you would like to have your propane system checked, Heartland Co-op has a trained staff of propane technicians.

Below are additional propane gas safety tips:

#### If You Smell a Leak

- DO get everyone out of the home and away from the area.
- DO NOT attempt to find the leak.
- DO NOT attempt to repair your

appliance or light your pilot light.

- DO NOT turn on or off light switches inside the home.
- DO NOT use a telephone inside the home.
- DONOT light matches anywhere inside or near the home.
- DO attempt to shut off the valves at the tank.
- DO call both your propane supplier and or the fire department for help from a telephone away from the home.

#### Gas/CO2 Detectors

- Gas/CO2 detectors are available as an extra measure to detect leaks.
- Gas detectors are only an aid and are not intended to reduce

## Precision Ag News

In keeping with Heartland Coop's leadership role in Precision Ag, Heartland Coop is pleased to announce we have acquired a Trimble Dealership to enhance and support the sales of GPS receivers and guidance equipment to our customers. To further meet the need for providing access to the latest technologies, Heartland Coop is in the process of establishing an RTK network. The Heartland RTK network will assist in providing sub inch pass to pass accuracy to Autopilot ready equipment. The first two base stations have been brought online at the Grundy Center and Traer locations with others to follow. If you have questions about future RTK base stations or Trimble equipment contact your closest location and they can assist in providing you information.

Merry Christmas 2007

As 2007 comes to a close, all of us at Heartland Co-op want to extend our many thanks to our members and patrons for your business. Have a very Merry Christmas and a happy, healthy and prosperous New Year in 2008!

Remember the tremendous savings in prepaying for your 2008 inputs before the end of 2007. Your local Ag Salesman is ready to sit down and visit with you regarding your needs.

Happy New Year 2008



## Seed



By Cecil Harry, Manager North/West Regions Seed Sales

### Tough decisions

By the time you get this most of your crop production planning for next year will be well under way. It all starts with nutrient applications and seed orders. Seed decisions seem to move up earlier each year. This past week there were some genetics already sold out. We talk about seed placement and the importance it has on yield yet we all have a tendency to grab last season's hot numbers. It's alright to capture some new genetics to put in your mix of seed, but it's also important to have some proven performers. It's all about capitalizing on new opportunities, but we still have to limit our risk. There are several new hybrids we only have one seasons performance on and its best not to put a lot of your production under any one number especially one that we don't know much about. We encourage our customers to have a balanced portfolio. A portfolio that not only has a few different hybrids but also some defensive as well as offensive hybrids. We never know what kind of weather pattern our crops will be facing in the

next production year.

Positioning hybrids in the right environment is important. We credit as much as 10% of the yield to correct positioning. Some key factors include: soil type, drainage, tillage practices, crop rotation, past disease or insect challenges and much more. Seed selection has become more difficult not only because of so many new hybrids but also sorting out your needs for traits for both weeds and insects.

Because of the complexity of seed selection we recommend a field planning process that matches the correct genetics with the correct traits to those particular fields' challenges. We also include refuge hybrids in our recommendations when utilizing traits that require a refuge. You should end up with a plan that spells out how many bags of each hybrid you will need for each field. If you have any questions about seed selection please give your agronomist a call. He will welcome the opportunity to go over your field's challenges and the options available to you.



## Grain



By Tom Hauschel, VP Grain

### Harvest 2007

Heartland Co-op is completing a very successful 2007 harvest season. At the time of writing this article bean receipts are 90% of last year and corn receipts are 112% of the 2006 year. These numbers match very well with the corn bean acreage switch that occurred last spring. The construction of additional grain storage combined with the benefits of multiple elevators on the same rail road allowed for improved harvest logistics and space management this harvest season. The length of the harvest allowed for grain shipments to keep up with receipts and keep ground piles to a minimum. All the corn piles combined will be just less than 1.5 million bushels.

### Merger Benefits

The flexibility created by having multiple elevators on the Union Pacific and Iowa Interstate Rail Roads has created logistic and marketing benefits greater than projected in the merger study. The ability to shift trains from Avon to Pickering and from Kellogg to Malcom has helped manage the storage and operational needs of all the Heartland Co-op locations. The marketing advantages and operational cost savings will be very beneficial to the membership for years to come.

### Condo Storage

Condo storage is currently for sale at any Heartland Co-op location. Grain that is in storage currently can be placed directly into your condo space at time of purchase which will stop any additional storage cost.

I would encourage you to call your local office, Reinbeck, or West Des

Moines for more details if this sounds like a program you would be interested in. Subscription agreements will be available at your local Heartland Co-op location or by contacting the Grain team in West Des Moines.

The basics of Heartland Grain Storage III, LLC are very similar to the original Heartland Grain Storage LLC. A maximum of 323 shares are being offered. The share price for Heartland Grain Storage III, LLC is \$1.40 or \$7000 per 5000 bushel Membership Unit. This price will be offered until all Membership Units have been sold or until April 30, 2008, whichever comes first. Heartland Co-op intends to offer the unsold Membership Units at \$1.50 or \$7500 per Membership Unit until September 1, 2008.

A Limited Liability Company (LLC) is the legal entity that has been chosen to facilitate the ownership of the grain bins. The LLC will be the owner of the steel bin, foundation, and quality control systems. The owners of the LLC will own shares of stock in the LLC. This method allows for the transfer of ownership (of the shares of stock) in a much easier fashion than transferring the actual title of the bin. Members of the LLC will have voting rights relating to the business affairs of the LLC. These voting rights are separate from the voting rights relating to Heartland Co-op. The ownership of the bin and the storage rights in the LLC will last for as long as the bin is usable. The LLC members will be responsible for the taxes, insurance, electricity, and maintenance relating to the ownership of the bin, which will be paid through an annual service fee. The owners of the LLC must be



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voting members of Heartland Co-op and residents of the state of Iowa. Three interrelated documents outline how the daily operations will be handled and what rights and obligations all of the involved parties have.

Each share of stock will provide storage rights to 5,000 bushels of space. The space can be used in any combination for corn and beans. Even if the LLC grain bins are in a location that is not the location that you do business with, the LLC members will have the right to deliver their grain to any Heartland Co-op location and use their storage rights allowed in the grain storage rules agreement. The service fee to pay for the taxes, insurance, electricity, and maintenance will be \$.046 per bushel per year. Heartland Co-op will guarantee the service fee for the first three years, then the service fee will move down or up with the actual cost of these expenses.

The locations of bins in this year's program will be: 1-375,000 bushel bin at Redfield, 1-682,000 bushel bin at Dallas

Center, and 2-279,000 bushel bins at Melbourne.

Commodities allowed in condo storage will remain the same as in past years, corn or beans. Specialty grains will not be allowed to be stored in condo space.

Locations with no restrictions at this time are Alleman, Booneville, Cambridge, Colo, Conroy, Dallas Center, Enterprise, Grundy Center, Indianola, Jewell, Kellogg, Lincoln, Luther, Prairie City, Malcom, Melbourne, Minburn, Mitchellville, Montezuma, Panora, Randall, Redfield, Reinbeck, Rippey, Slater, Stanhope, Traer, Washburn, Waukee, Winterset, Mingo,

Locations which are subject to commodity and quantity restrictions: Collins, Napier, Madrid, Gilman, Laurel, Newburg, Gilbertville.

The terminal elevators, Avon, Pickering and 18th St. have commodity restrictions as well as being restricted to receiving grain as space and train schedules allow.

### Heartland Co-op Locations

<b>Alleman</b> 515-685-3541 866-613-0094	<b>Jewell</b> 515-827-5431 800-728-0017	<b>Pickering</b> 641-478-3296 800-542-7887
<b>Booneville</b> 515-996-2295 800-244-8579	<b>Kellogg</b> 641-526-8236 800-845-1075	<b>Prairie City</b> 515-994-2651 800-383-0723
<b>Cambridge</b> 515-383-4345	<b>Laurel</b> 641-476-3427 800-861-7275	<b>Randall</b> 515-328-2315 800-334-1182
<b>Carlisle</b> 515-266-4215	<b>Lincoln</b> 641-473-2640 800-392-2667	<b>Redfield</b> 515-833-2953
<b>Collins</b> 641-385-2334 800-448-4028	<b>Luther</b> 515-795-2386	<b>Reinbeck</b> 319-788-6831 800-717-2667
<b>Colo</b> 641-377-2253 800-397-9513	<b>Madrid</b> 515-795-3047	<b>Rippey</b> 515-436-7411 800-442-7411
<b>Conroy</b> 319-662-4100 800-272-6422	<b>Malcom</b> 641-528-2535 800-273-4485	<b>Slater</b> 515-685-3571 800-779-3571
<b>Dallas Center</b> 515-992-3767 800-362-0305	<b>Melbourne</b> 641-482-3206	<b>Stanhope</b> 515-826-3226 877-255-3506
<b>S.E. 18th Street</b> <b>Des Moines</b> 515-262-2522	<b>Minburn</b> 515-677-2256 800-422-0298	<b>Traer</b> 319-478-2147 888-243-2149
<b>Enterprise</b> 515-964-2390	<b>Mingo</b> 641-363-4250	<b>Washburn</b> 319-296-1392
<b>Gilman</b> 641-498-7495 800-493-6019	<b>Mitchellville</b> 515-967-4288 866-605-8167	<b>Waukee</b> 515-987-4511 866-616-8495
<b>Grundy Center</b> 319-824-5466 800-319-7775	<b>Montezuma</b> 641-623-5727	<b>West Des Moines</b> 515-225-1334 800-513-3938
<b>Holland</b> 319-824-6638 800-375-6638	<b>Napier</b> 515-292-2323	<b>Winterset</b> 515-462-4611 866-605-8168
<b>Indianola</b> 515-961-2505 800-992-2505	<b>Newburg</b> 641-498-2553	
	<b>Panora</b> 641-755-2114 800-422-0914	

