

# THE PRIDE OF MONROE

Newsletter of Farmers Elevator & Exchange Co. - 107 S. Chestnut Street Monroe City, MO ph 573/735-4543 or 888/842-2090 www.farmerselevator.net



Acacia Hays receiving the 2009 Farmers Elevator Scholarship in May.

## Manager's Corner

by Marlin McCormick, GM

### A Good Send Off

We were blessed with a gorgeous July! When I was a kid, my dad would refer to temperatures in the nights like we had in July as 'good sleeping weather'. I liked those as I recall lying awake in my bed upstairs in the old farmhouse on hot evenings.

I would be almost asleep when the hog feeder lids would bang out in the hog lot close to our home. They had been too hot to eat during the daytime. Occasionally a fly buzzed my head and of course chigger bites itched even worse on warm nights. But I would fall asleep and awaken to find my mother working away in her kitchen. Summer of course was a time to can or freeze garden produce for the coming months. (It was a fact that no one who expected to survive and live under our roof escaped the task of snapping green beans, shelling peas, freezing sweet corn, and dressing chickens, etc.) And though she's been gone nearly 17 years, I miss those good mother-son talks on those warm summer mornings in the kitchen in that house. It was those times that I now realize how much my mom loved me and that she wanted to listen so she could help me work through my concerns.

August is now here—school is ready to begin again. Some of our young folks are making quite a transition in their education. Some into high school and some are heading off to college or to a trade school or into the work force. We owe these young people a good send off. The best send off we can give our kids and grandkids is no doubt one of these mother-son, father-daughter, parent-child talks that really opens the hearts of both. Knowing and understanding what's in the heart of each other will be helpful in the weeks, months and years ahead when new challenges are being faced. After all, they are our future and we are parents for life. Let's give a good send off every day! Be safe...

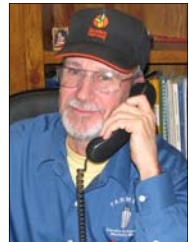


Otto Loutenschlager and Bob Campbell frying fish for Farmers Elevator & Exchange Co. patrons (circa 1965).

**We Welcome You All To Attend Our 90th Anniversary Celebration FISH FRY on Saturday, August 29 at our Seed Warehouse at 223 Winter St. We will serve from 11:00AM-1:00 PM.**

## CROP CARE

by Gary Carr, Agronomy Sales Mgr



Well, it's that time of year when we should be taking vacations and visiting county fairs, but as the summer of wet weather and late planting would have it we are still spraying weeds, OH WELL.

Crops are starting to look better, corn is starting to look like corn, not to bad for being planted in late May or June and maybe replanted once or twice. We have sprayed some corn with Quilt (curative and preventive fungicide) last week, if you would like your corn acres sprayed with Quilt call me or come by the office, it could mean as much as 10 - 15 bu./A yield increase.

Most of the soybeans have a real good color to them, especially CRUISERMAXX treated beans. Soybeans are getting close to time when spraying with Quadris fungicide would be beneficial, average yield increase of 5 - 6 bushels / Acre. Syngenta will be giving 25 cents per acre that is sprayed with Quilt or Quadris to your local FFA chapter, boost your yields and help your local FFA chapter.

Fall chemical programs will be coming out shortly - control of winter annuals and grass, will let fields warm faster in the spring for earlier planting, earlier planting means higher yields. DON'T WAIT TO BURNDOWN 8 INCH GRASS AND FOOT TALL WEEDS, fall apply for both corn and bean acres. GOLDEN HARVEST will be rolling out their new seed lineup and programs for next year in August, more details coming in September. Quote of the month from a



## AROUND THE SADDLE-



I certainly hope you can attend our **Fish Fry on Saturday, August 29**. We are very pleased to serve your needs with the quality of products and with the service you have come to know from this 90-year old establishment! I urge you to contact us about questions you might have to help you select what it is that will do the job. Here are some items we sell and that we feel will eliminate some of your hassles:

For flies and other pests:

For algae control:

For Brush control:

Soybeans



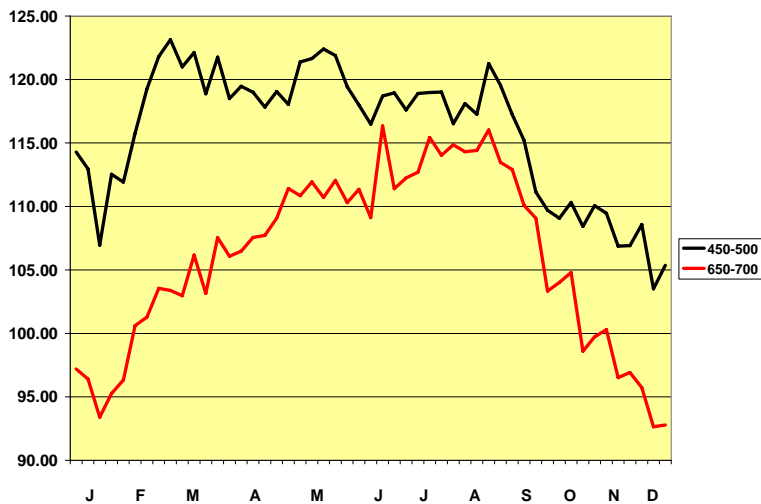
feed for both of the options.

Give us a call or stop by the office—our staff will be glad to help you formulate a feeding plan to fit either of these marketing options for you. Study the chart below and see where you believe your calves stack up compared to these Missouri numbers. **Have a safe August and thank you for your business!**

From the Feed Bag by Ron Dean, Livestock Consultant

This summer is moving right along and it will soon be time to wean your '09 spring calf crop. Timely marketing of the calf crop can put a few more dollars in your pocket. The chart at right is the average of the 2007 and 2008 steer calf price for all of Missouri. All of you are aware of the fact that calf prices are at their lowest in the November through January time frame. As you can see there is a \$15.00 per cwt from the highest to the lowest for the 650 to 700 pound steers.

There are probably two marketing strategies you could use to try to maximize your selling price. One would be to wean your calves in the next 2 or 3 weeks and feed them for 30 to 40 days and try to catch the market before the slide coming in September. The second option would be to wait and wean late November/December) and grow your calves to 600-700 pounds for marketing in March or April. Farmers Elevator has **Purina** products to be used in a self feeder for quick gains if you choose the early weaning option. We also have products from **Alliance Nutrition** that can be used with DDGS and corn if you choose to hand feed your calves using the second option. Farmers Elevator still has a commodity based



Ask us about the benefits of **IM Technology** and **Purina Accuration Limiter**, now available at Farmers Elevator & Exchange Company!



Come see us for all your fence building & animal nutrition needs!

Good luck to all State Fair Exhibitors!



FARMERSELEVA

Open 7:30-5:00 M-F

We sell and We SERVICE Gallagher Energizers!

