



WEST-CON

your farm ... your community ... your co-op

May 7, 2010

Dear Patron:

West-Con is currently in the process of building an additional 2.1 million bushels of storage. This additional storage allows us to present you with our new lease storage program. In the past, many of our patrons have participated in single year and 10-year lease storage. With our expansion, we are now going to offer 5, 10, and 15-year lease programs. Single year lease storage will no longer be available.

The 5, 10 and 15-year lease programs will be available on corn and beans only. Leased storage presents a number of advantages to consider, including ...

- Haul the grain once
- Deliver in the fall and sell carry
- No additional shrink
- No quality loss
- West-Con pays taxes on bin and insurance on grain
- Access to same farm programs as on the farm storage
- Co-mingle corn and beans in same space
- Refill the space as many times as you want or need

The costs of the individual leases are as follows:

| Term | \$ | \$ Bu / YR | Buy back schedule before | | |
|----------------|--------|------------|--------------------------|---------|--------|
| | | | Year 2 | Year 3 | Year 4 |
| 5 Year | \$0.75 | 0.15 | x | x | x |
| 10 Year | \$1.25 | 0.125 | \$0.85 | \$0.765 | \$0.66 |
| 15 Year | \$1.50 | 0.10 | \$1.10 | \$1.027 | \$0.94 |

We are currently going to limit this program to 1.0 million bushels. In the past years, the program has been well received by our members, so if we reach this goal we will re-evaluate and decide if we want to add even more. Increased corn acres and yields suggest the continued value in this type of storage and we are looking forward to hearing of your potential interest.

Sincerely,

Paul Mattson, Grain Manager