

Board of Directors

Rick Matt / Pres	Clermont
Ron Balek / VP	Manly
Jim Jorgensen / Sec	Rudd
Brad Brownell	Westgate
Steve Fullerton	Rockford
Jerry Jellings	Oelwein
Dennis Meyer	Northwood
Karl Benjegerdes	Manly
Rodney Shaffer	Arlington
Mike Staudt	Floyd
Jim Trainer	Northwood
Rick Willert	Rockford

Contacts

Kent Appler CEO	563-423-5293 kappler@viafield.com
Brad Foster Grain	641-420-5685 bfoster@viafield.com
Mike Harden Agronomy	641-315-2515 mharden@viafield.com
Bill Hayes Feed	563-426-5566 bhayes@viafield.com
Mike Kuboushek Energy	563-380-6156 mkuboushek@viafield.com

June Dairy Month - Chocolate Malt Days

By Bill Hayes, Feed Business Team Leader

June is dairy month, and Viafield thanks area dairy farmers for their hard work and dedication to providing safe and nutritious dairy foods for your family. We're proud to provide the feed for their cows. Here are some fun facts about the dairy industry:

- 99 percent of all U.S. dairy farms are family owned
- Most milk is transported 100 miles or less from farm to grocery store
- The Midwest is home to more than 11,000 dairy farms
- The dairy industry contributes \$1.5 billion annually to the economy
- In an average day, a dairy cow will eat 90 lbs of feed, drink a bathtub full of water and produce 5-6 gallons of milk
- Cows spend an average 6 hours a day eating and an additional 8 hours ruminating or chewing their cud; most chew at least 60 times per minute
- If all the ice cream consumed in 1 year was put into cones and stacked up, the tower would reach twice as far as the moon
- An 8-ounce serving of low-fat plain yogurt contains 490 milligrams of potassium, about the same as a banana
- It takes 3 cups of broccoli to equal the calcium in one cup of milk
- It takes 10 lbs of milk to make 1 lb of cheese
- One ounce of hard cheese (like Cheddar) contains 8 grams of protein; an egg contains 6 grams.

Join us in celebrating June dairy month by stopping by one of the following Viafield locations to enjoy an ice cream malt. **Malts will be served from 9 a.m. to 5 p.m. at:**

Clermont — June 6 (Monday)

Elgin — June 7 (Tuesday)

Arlington — June 8 (Wednesday)

Maynard — June 9 (Thursday)

Sumner — June 10 (Friday)

June dairy month is also a great time to remind everyone how important it is that the children in our area get the dairy products they need to build strong bones. Approximately 40% of the 40,000 people served by the Northeast Iowa Food Bank network are kids. So, **for each person who stops by or clicks on our web site, Viafield will contribute a pound of cheese to the Northeast Iowa Food Bank, up to 1000 pounds. Viafield and the Land O'Lakes Foundation's Feeding Our Communities program will also contribute \$1.00 for every pound of cheese donated.**

LPS Hired - Matt Pearson has joined the feed sales staff as a livestock production specialist and will work with dairy, beef and swine producers in the western part of the Viafield trade territory. Matt was raised on a beef and sheep farm near Grove City, Minnesota, and graduated from the University of Minnesota College of Agriculture with an animal science degree. Beginning in June, Matt will be available to area farmers for ration formulation.

Grain Market Observations - May 25, 2011

FCStone and Grain Business Team Leader, Brad Foster



Grains:

It seems the markets are messing with traders' minds, as evidenced by the sharp drop in corn prices when there are 19 million acres left to plant. Any rational person would have a hard time justifying recent price action but futures markets are influenced by many factors, many which are not fundamental. Heavy rains in Kansas, Iowa (I had over two inches in my gauge), Missouri, and Illinois will move east into Indiana and Ohio today and tomorrow. It would appear downside risk on December corn is limited, at least into next week as we sort out planting progress on Tuesday. If the trade senses more problems, it will likely build in some incentive for farmers to plant corn well into June to maintain that acreage base. That could be the next leg higher in the grain market. The extended Midwest forecast is for above normal temps. While heat is needed to push planted crops along, the forecast will likely raise concerns about too much heat this summer.

Misery in Missouri:

The world did not end last weekend, but to some it may seem like it. The tornados that roared through Joplin, Missouri, Sunday have created devastation that looks like a war zone. Whole blocks were completely wiped out, with no signs of what type of building was on the foundation. The storm will obviously impact residents in that community as they rebuild their homes, businesses and lives but will also have a ripple effect. Insurers estimate losses will range from \$1 billion to \$3 billion, a cost that will be passed on to the rest of us through higher insurance premiums. Then last night, tornados ripped through Oklahoma and Arkansas killing more people, with forecasts of more storms today. The end is not here yet, but make sure your prayer insurance has not lapsed.

Grain Facilities Update

By Brad Foster, Grain Business Team Leader

I hope this message finds you done with spring planting and looking towards the summer months. Following is a brief update on grain projects at Viafield.

Maynard

The Maynard location is putting up a new leg and new conveyers to better utilize the flat storage space and bins at the north end of the facility. This project has been underway since March. The old equipment has been removed and the building of these new items will start sometime in August. This project should be completed before harvest.

Marble Rock

In Marble Rock the Viafield team is expanding the railroad tracks to be able to load 25 cars of either soybeans or corn with origin weights, utilizing a bulk weigh system. The survey for this project is expected to be done in early June, and dirt work

will follow soon after. There will be extensions of the rail 1500 feet south of facility and 660 feet north of the existing load out to accommodate efficient switching and loading.

The bulk weigh system will be constructed straddling the tracks where the car loading occurs. The individual loading the car will be in a control room, which will not only keep operators off the car but will enable them to control blends.

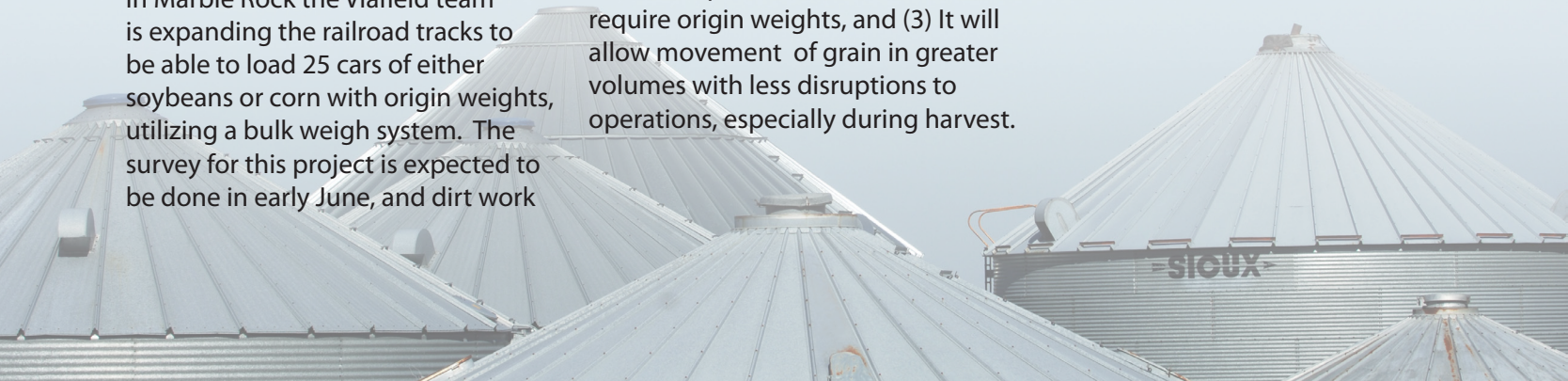
We will have origin weights as well, which can accomplish three things: (1) It will provide leverage on any weight disputes without having to be concerned with overload penalties, (2) It will open more destinations that require origin weights, and (3) It will allow movement of grain in greater volumes with less disruptions to operations, especially during harvest.

Manly

Multiple bin roofs have been replaced and strengthened. Since the roofs were damaged by packed snow this past winter on one of the 105' tanks, our insurance company compensated us for this cost.

A grain oiling system is being installed at the north grain facility. Because of the put through volume, the DNR designated it as a group 2 grain elevator and required the new equipment.

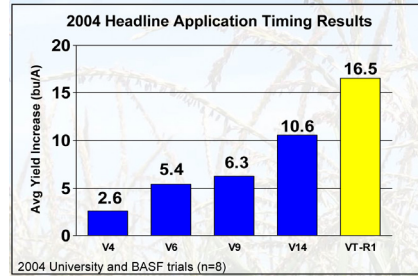
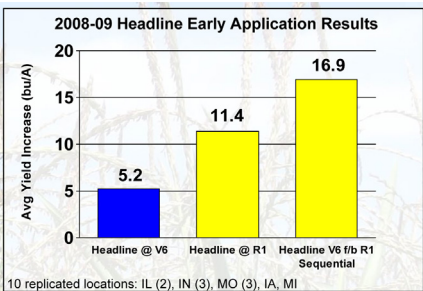
For more questions on these updates please contact Brad Foster at 641-420-5685.



When to Apply Fungicide Applications in Corn?

BASF has been investigating application timing since 2004

On going research, with data to back it up, shows that it is all about timing when it comes to applying your fungicide applications in corn.



Optimum Application Timing

- Headline Tassel (VT-R3) Timing
- Provides excellent disease control and maximum yield potential
- Improved plant health resulting in increased standability and harvest efficiency
- Provides the greatest ROI and most consistent response
- Proven in thousands of on-farms trials

Early Application Timing

- Headline Early (V5-V7) Timing
- Early season disease control and protection
- Improved plant health
- May be tank mixed with herbicide

For more information on fungicide applications or any chemical questions please contact your Viafield Agronomist today.

Clermont Valley C-Store

Friendly faces and quality products

When you are on the road in Northeast Iowa, there is nothing like taking a break to stop in at the friendly Cenex store in Clermont, Iowa. It's nice to know your favorite food, quality fuel and familiar faces are just a quick stop away.

The Valley C-Store offers many deals, including an agreement with Cabela's where you earn club points every time you use your Cenex card at our store. These points build up and can be used save on future Cabela purchases. You can build up these points on fuel, snacks, and beverages. Sign up for this card/deal at cenex.com.

C-Store hours

Monday - Friday 5:00 am - 10:00 pm
Saturday - Sunday 6:00 am - 10:00 pm

Circle of Pride Award

In February of 2011 CHS Inc. awarded the Circle of Pride Award to the Valley C-Store in Clermont. The award is the highest honor a store can receive from



L to R: Henrietta Delarosa, Vickie Chicken, Missy Cannon, Michelle Dahl

Cenex, and we are especially proud of our team at the store. The award recognizes customer service and cleanliness.

The Circle of Pride Award Program is based on the assessments of an independent mystery shopper who evaluates nearly 1,600 Cenex-branded retail facilities. These facilities are evaluated on their customer service, cleanliness, and Cenex image elements. A rating of 98% or higher must be achieved for a location to be considered for the distinction. **Of all the stores visited, our Cenex store was chosen as the winner.**

Cenex Store Daily Specials

- Monday** - Fajitas
- Tuesday** - Tacos, Taco Salad
- Wednesday** - BBQ Summer Chicken
- Thursday** - Fresh Homemade Subs
- Friday** - Grilled Hamburgers, Turkey Tenders, Brats, Grilled Onions

Unlike other convenience stores, the Valley C-Store makes all of its food from scratch and all the food is made by the employees at the store.. The grill out on Fridays is such a hit that the C-Store has only missed one grill special in the past year. For more information on these specials or anything related to the C-Store please call 563-423-5505.





PO Box 38
Marble Rock, la 50653



Connections

In this issue

- June is Dairy Month - Feed Team
- Grain Market Observations - Grain Team
- Grain Facilities Update - Grain Team
- When to Apply Fungicide in Corn - Agronomy Team
- Cenex Store Circle of Pride Award - Energy Team

Look inside for more information

June is Dairy Month

Viafield thanks dairy producers and celebrates June Dairy month. **Look inside for malt machine dates and locations.**

www.viafield.com