

# Top Management Factors Driving Yields

## -Rosholt Research Findings

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# Acknowledgements

1. Prairie Lakes Coop Team
2. Mosaic Team (Matt Wiebers, Dean Fairchild, Matias Ruffo)
3. U of IL (Dr. Fred Below)
4. Cargill Team



# From Good to Great



**K-Mag**

**MicroEssentials**

**Mosaic**

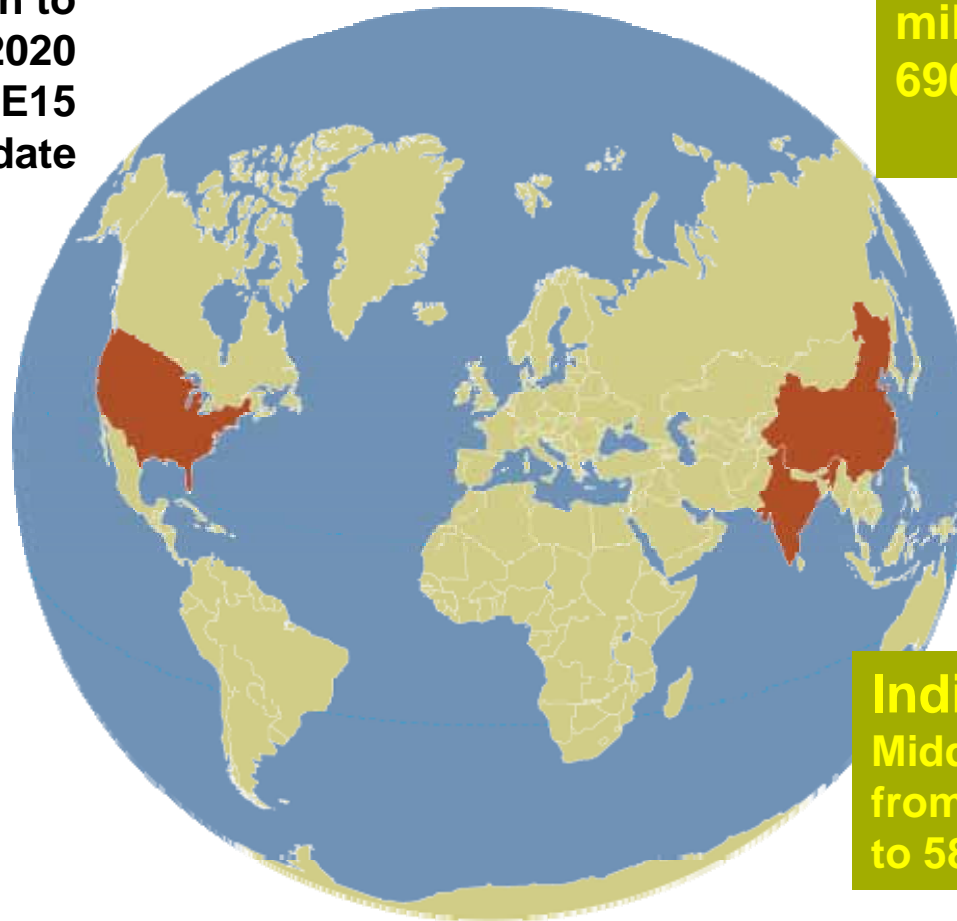
# Key Global Drivers

## USA:

Ethanol growth to  
20 billion gallons by 2020  
Going from E10 to E15  
blend mandate

75 MM people/year

1B hungry people



**China –  
Middle Class  
Growth from 130  
million in 2005 to  
690 million in 2025**

**India –  
Middle Class Growth  
from 50 million in 2005  
to 580 million in 2025**

Source: McKinsey & Company

**Asia: 1.1 B growth of middle class people from 2005 to 2025**

# Past Times



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**MicroEssentials**

**Mosaic**

# Present Times



# The Answer is... Agronomy/Crop Nutrition



If this apple were the earth, this tiny slice would be all the farmland available to feed the world.

By **2050**, our world's population will be around **9.3** Billion people.

How will farmers produce enough food when only **3%** of the earth is suitable for farming?

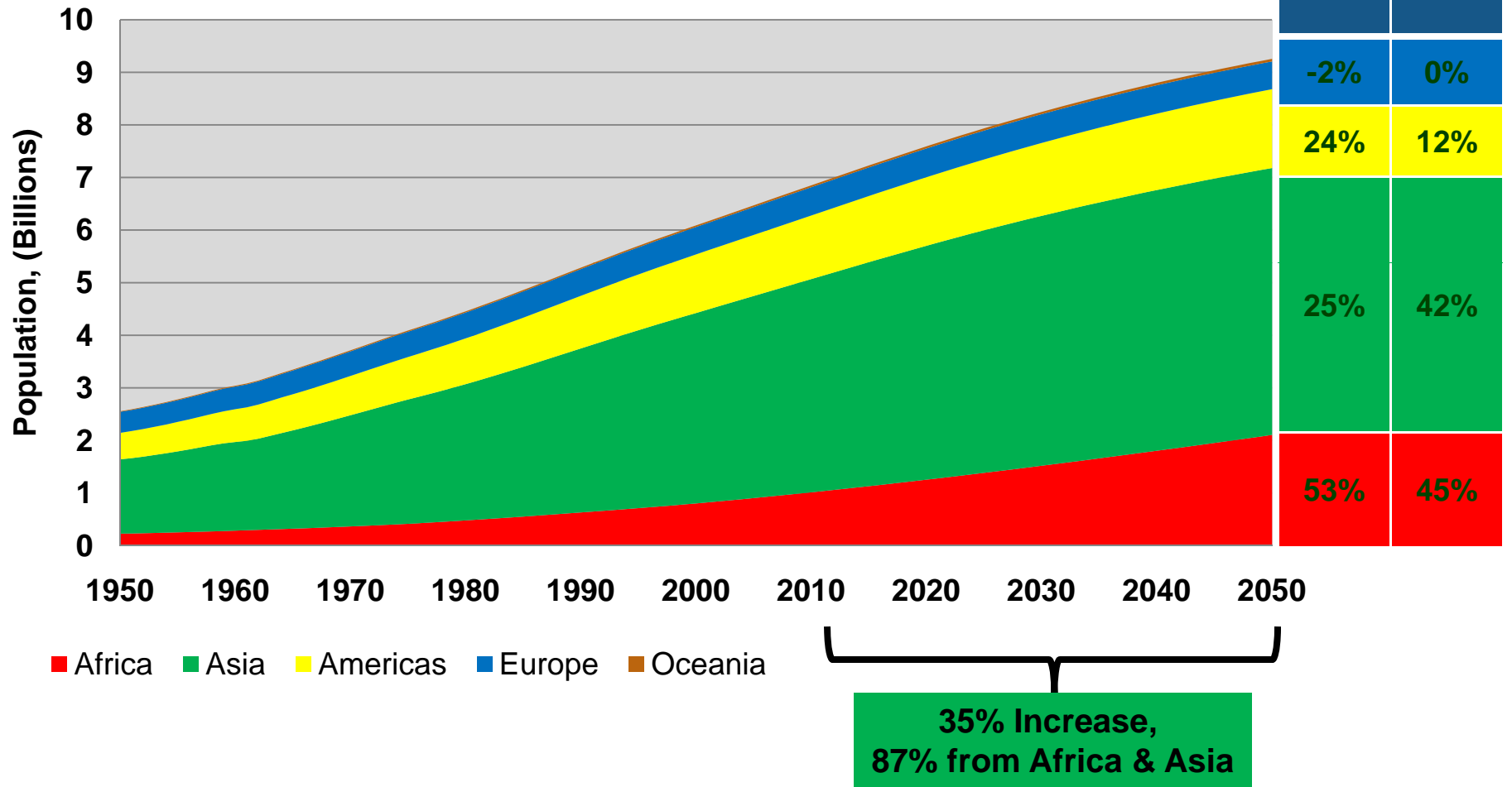
# The Pressure to Achieve Higher Yields

- Agricultural fundamentals are strong.
- Consider the following statistics by the Food and Agricultural Organization of the United Nations:
  - By 2050, the world's population will reach 9.3 billion, 34% higher than today
  - Income levels will be much higher than what they are today, particularly in developing world economies
  - To feed this population, food production must increase by 70% net of volume with same acreage.



# Growing Global Population

Driving the Demand for Grain



KMag

MicroEssentials

Mosaic

# Minnesota Corn Yield Trend-1948-2008

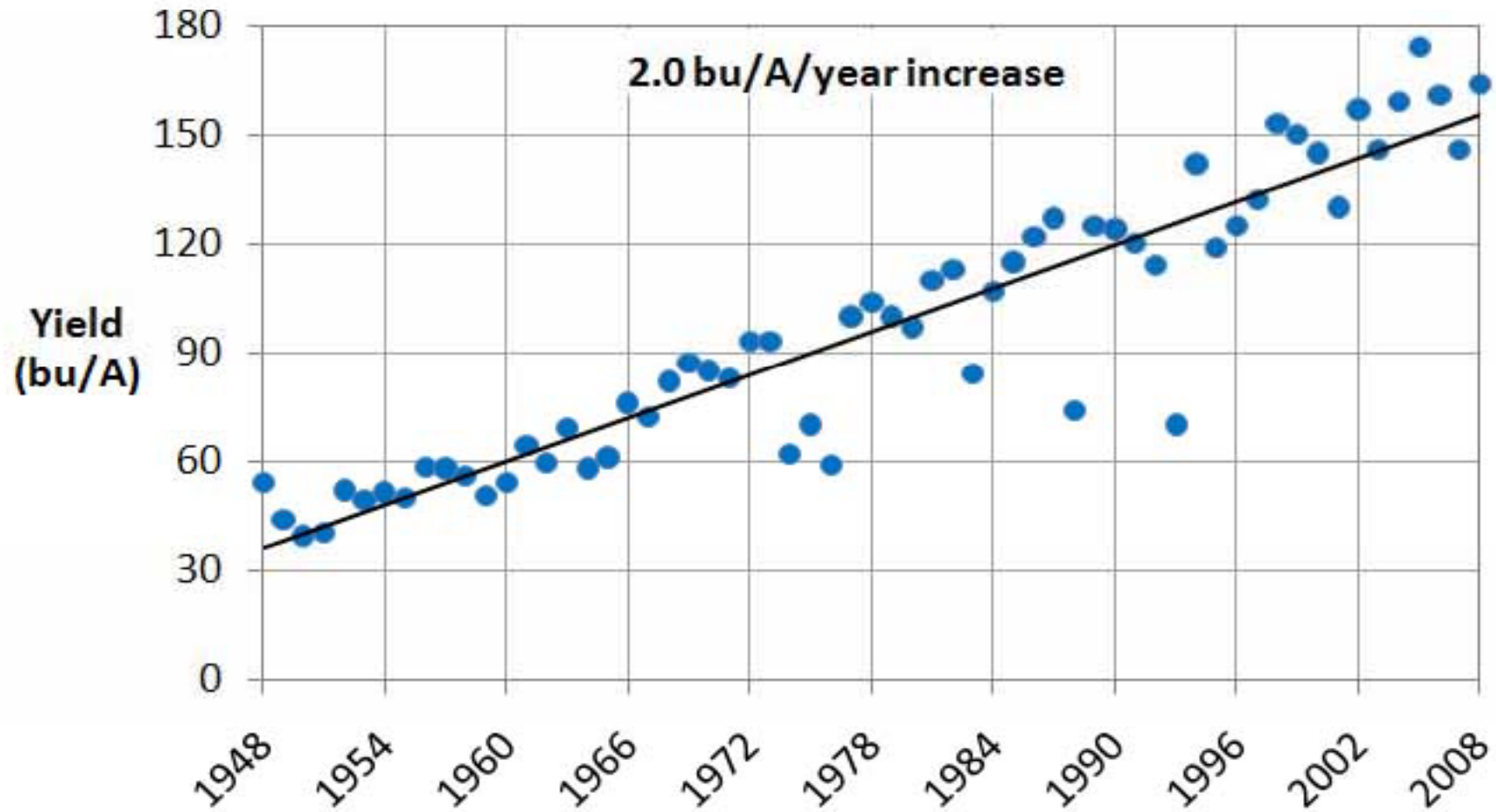


Figure 1. Average Minnesota corn yields from 1948 to 2008. Source: USDA-National Agricultural Statistics Service.

# Importance of Crop Nutrition

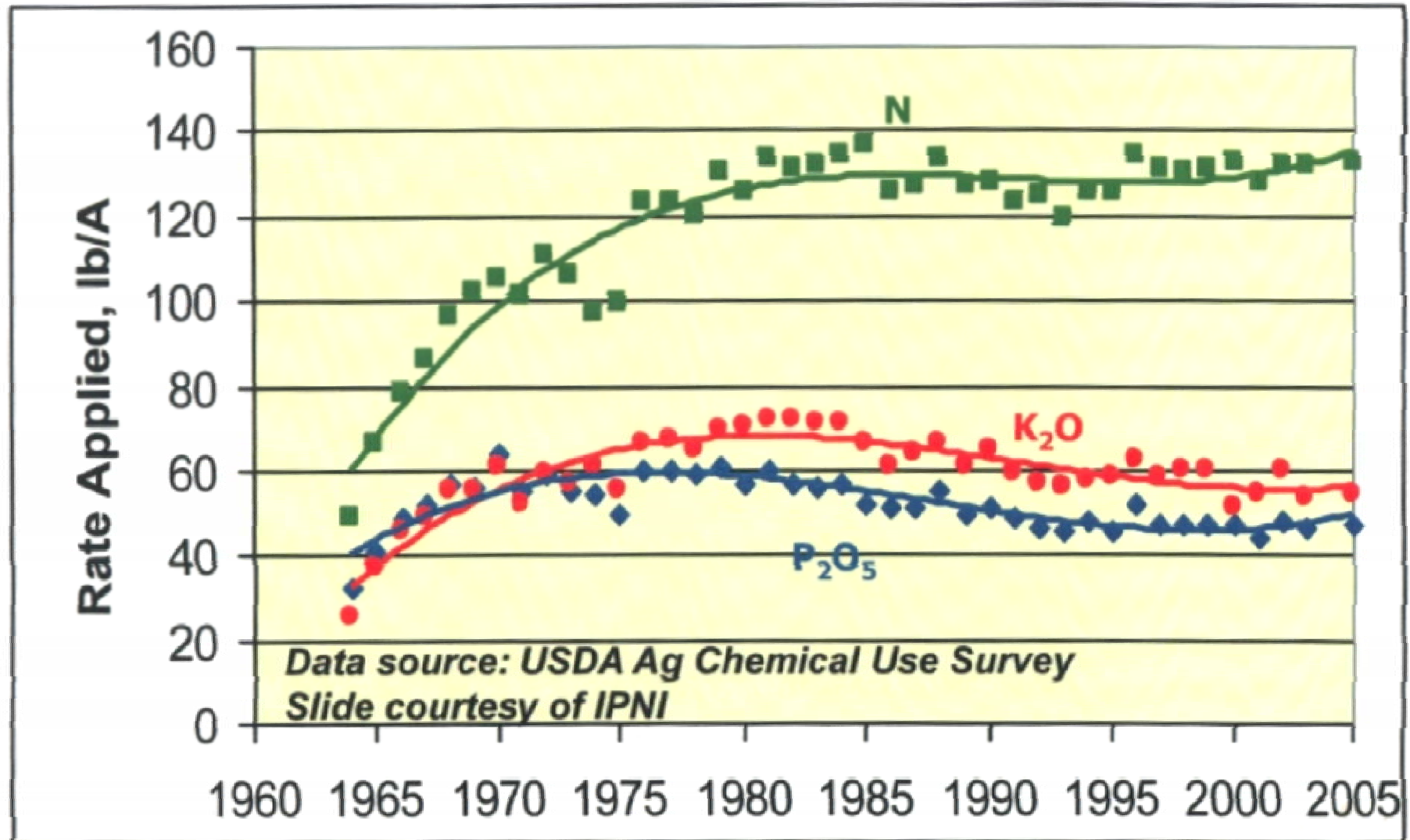
Effect of different crop management practices on corn yield

Practices	Yield Contribution (%)
<b>Fertilizer application</b>	<b>39.4</b>
Crop rotation	22.2
Hybrid selection	13.5
Use of appropriate seed rate	13.5
Pest control	11.4

Source: Iowa State University



# U.S. Fertilizer Use On Corn



# The Mosaic Company

- Fertilizer producer (headquarters in Plymouth, MN) that provides fertilizer products to your local retail dealer.
- Manufacture – 18-46-0, 11-52-0, 0-0-60, MicroEssentials and K-Mag.
- Mine and manufacture approximately 20 million tons/year.
- 50% of North America Share

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**K-Mag**<sup>®</sup>

*MicroEssentials*<sup>®</sup>

**Mosaic**<sup>®</sup>

# Mosaic Fertilizers

- 40 – 60 percent of yield increases are result of crop nutrition
- **Mosaic's Mission: to help the world grow the food it needs for years to come**



# Fertilizer Decisions-4Rs

**1. Right Rate** (Soil Test, Yield Goal, Crop Removal, Tissue Test, Crop Inspection and VRT)

**2. Right Placement** (App Method, Applicator, Calibration)

**3. Right Time** (App Timing, Slow/Controlled Released Techn)

**4. Right Source** (balanced fertility, nutrient form)



# High Soil Test P Essential for Maximum Corn Yield and Profits

Dr. Gyles Randall  
University of Minnesota

- Three year corn **193 bu/ac** on High-P soils and **167 bu/ac** on Low P- soils with 50 lbs P205/ac banded.
- Soybeans **49 bu/ac** on High-P soil and **39 bu/ac** on Low-P soil
- **This 26 (corn) and 10 bu (soybeans) yield advantage for High P sites clearly points out the economic penalty with low-P soils even when P fertilizer is applied!**



# Nutrient Removal Rates

	<b>N</b>	<b>P<sub>2</sub>O<sub>5</sub></b>	<b>K<sub>2</sub>O</b>	<b>S</b>
<b>Corn (1bu.)</b>	<b>0.90</b>	<b>0.39</b>	<b>0.25</b>	<b>0.10</b>
<b>Corn (200 bu.)</b>	<b>180</b>	<b>76</b>	<b>50</b>	<b>20</b>
<b>Corn (300 bu.)</b>	<b>270</b>	<b>114</b>	<b>75</b>	<b>30</b>

*Values are in Pounds per Bushel*



## Nutrient Uptake per Day \*

- Peak daily nutrient uptake – 150 bu

7.5 lbs. N/ac/day  
0.90 lbs P205/ac/day  
8.5 lbs.K20/ac/day

- Peak daily nutrient uptake 308 bu

**11.0 lbs N/ac/day**  
**2.85 lbs P205/ac/day**  
**15.3 lbs K20/ac/day**

\*Source – Rutgers Univ. 308 bu/ac



# Grain Yield is a Product Function of Yield Components

$$\text{Yield} = (\text{plants/acre}) \times (\text{kernels/plant}) \times (\text{weight/kernel})$$

200 bushels = 32,000 plants/ac x 550 kernels/plant x 250 mg/kernel

250 bushels = 36,000 plants/ac x 600 kernels/plant x 255 mg/kernel

300 bushels = 45,000 plants/ac x 565 kernels/plant x 260 mg/kernel

# Seven Wonders of the Corn Yield World

- Ranks those factors that each year can have a positive (and sometimes negative) impact on corn yield
- Gives each factor an average bushel per acre value



# How to Get 300 Bushels?

- Provide better prerequisites, especially mineral nutrients
- Try to optimize each of the seven wonders and their positive interactions

# Crucial Prerequisites to High Yields

- Drainage
- Pest/Weed Control
- Proper soil pH
- Adequate levels of P & K, S and micronutrients based on soil tests

# Factors for Standard Practice

<b>Fertility</b>	<b>No P or K based on soil test</b>
<b>Nitrogen</b>	<b>180 lbs pre-plant as UAN</b>
<b>Genetics</b>	<b>RR Hybrid (DKC 61-22) with soil insecticide at planting</b>
<b>Population</b>	<b>32,000 plants/ac final stand in 30 inch rows</b>
<b>Fungicide</b>	<b>No Fungicide</b>

# Factors for High Tech Package

<b>Fertility</b>	<b>100 lbs P<sub>2</sub>O<sub>5</sub> as MESZ supplies P, S, and Zn</b>
<b>Nitrogen</b>	<b>100 lb extra N as SuperUrea as sidedress to assure available N</b>
<b>Genetics</b>	<b>Triple stack (DKC 61-19) with soil insecticide at planting</b>
<b>Population</b>	<b>45,000 plants/ac final stand in 30 inch rows</b>
<b>Fungicide</b>	<b>Strobilurin at flowering Headline or Quilt</b>

# Seven Wonders of the Corn Yield World



<b>Rank</b>	<b>Factor</b>	<b>Value</b>	
		bu/acre	
<b>1</b>	<b>Weather</b>	<b>70+</b>	
<b>2</b>	<b>Nitrogen</b>	<b>70</b>	
<b>3</b>	<b>Hybrid</b>	<b>50</b>	
<b>4</b>	<b>Previous Crop</b>	<b>25</b>	
<b>5</b>	<b>Plant Population</b>	<b>20</b>	
<b>6</b>	<b>Tillage</b>	<b>15</b>	
<b>7</b>	<b>Fungicides</b>	<b>10</b>	<b>260 bu</b>

Given key prerequisites



# Twin-Row Demonstration-2009

<b>Fertility</b>	<b>At Planting (mg/planted plant)</b>
	<b>N 225</b>
	<b>P<sub>2</sub>O<sub>5</sub> 595</b>
	<b>K<sub>2</sub>O 212</b>
	<b>S 50</b>
	<b>Zn 5</b>
<b>Population</b>	<b>35, 45, 55 x 1000 plants/ac all in 7.5" centered twin rows</b>
<b>Fungicide</b>	<b>Strobilurin at flowering with and without Headline</b>

DKC 64-24, 180 lbs N/acre pre-plant as UAN, mulch tillage, planted May 22

# AGCO-White Research Twin Row Planter



Champaign, IL 2009

**K-Mag**

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**Mosaic**<sup>®</sup>

# Seedling Emergence



Champaign, IL 2009

**K-Mag**

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# Plant Spacing with Twin Rows



**35,000 plants/acre**



**55,000 plants/acre**

Champaign, IL 2009

# Vegetative Growth



Champaign, IL 2009



# Late Vegetative Growth



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## High Yield Systems - Mosaic

- Started project with University of Illinois – 2008-09 to grow 300 bu. corn
- Expanded to additional sites in 2010 –

Indiana

Illinois

Iowa

Nebraska

Kansas

**Minnesota**

North Dakota

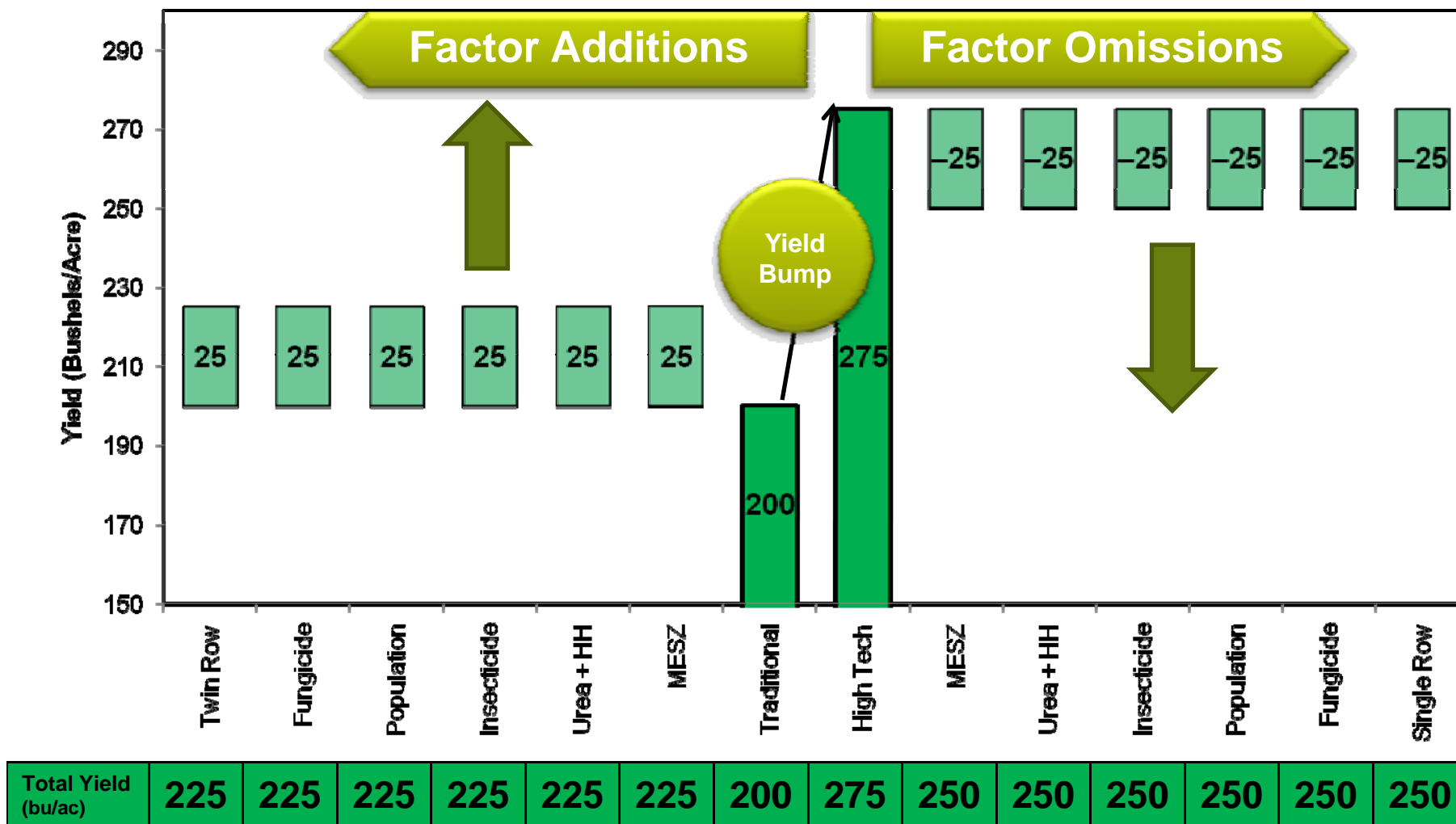


# 300 Bushel Corn Omission Trials

Variable Under Testing	Standard Treatment	High Tech Treatment
Fertility	Maintenance	100 lbs P <sub>2</sub> O <sub>5</sub> as MESZ
Nitrogen	180 lbs preplant as urea	Base plus 100 lbs side dress urea at V5
Row Spacing	30 inch	Twin Row
Population	32,000 – 35,000	45,000
Fungicide	None	6 oz Quadris at V5 + 10.5 oz QuiltXcel at VT
Insecticide	None	8 fl oz Force CS in furrow at planting



# Data Format Example-Omission Plots



# High Tech Package vs. Traditional

Champaign - 2009



For 1/1000 of an acre

**High Technology Package**

**Traditional Practice**

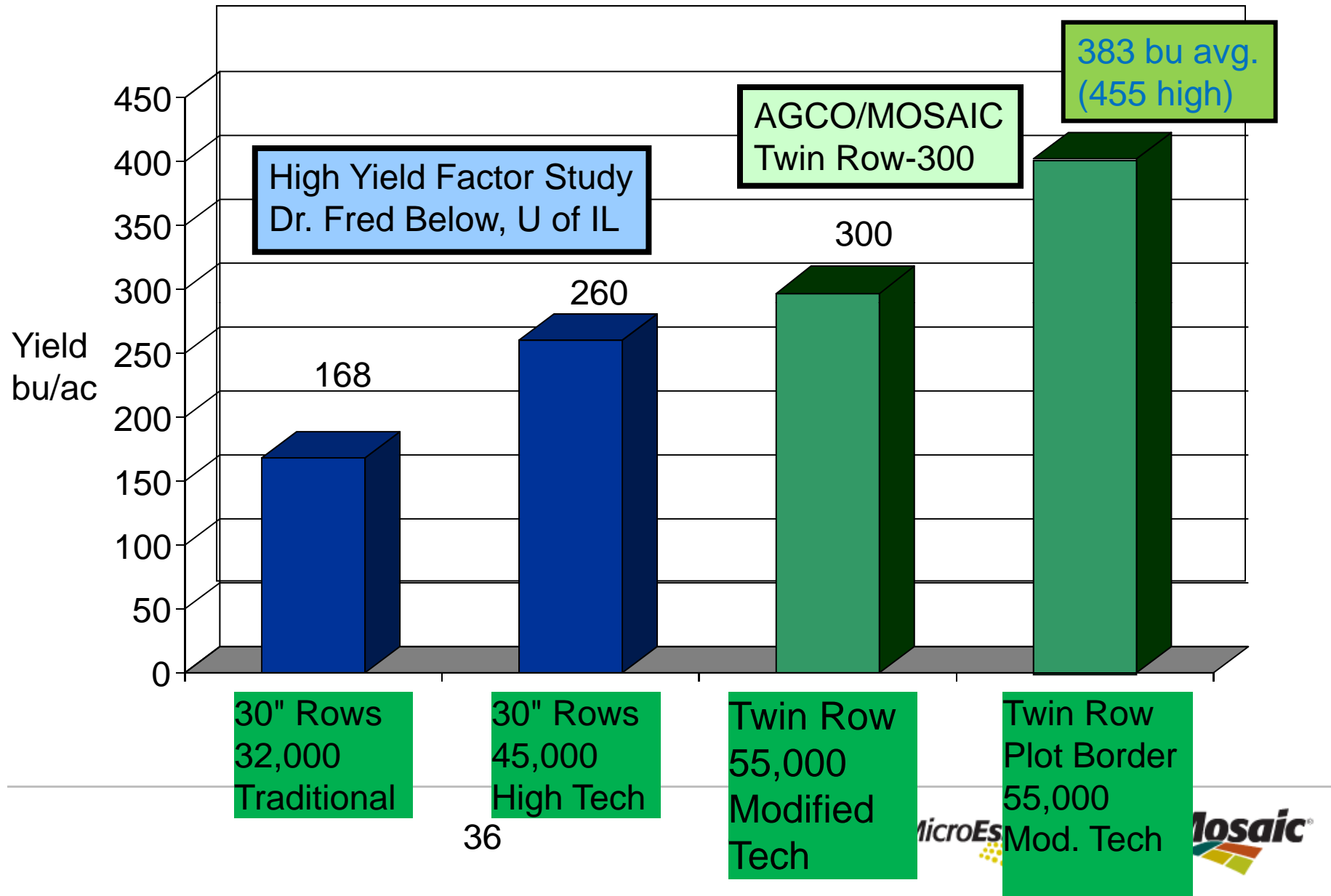
*Pictures Courtesy of Dr. Fred Below, U of Ill*

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# 2009 Corn Yield Results, U of IL-Several Systems

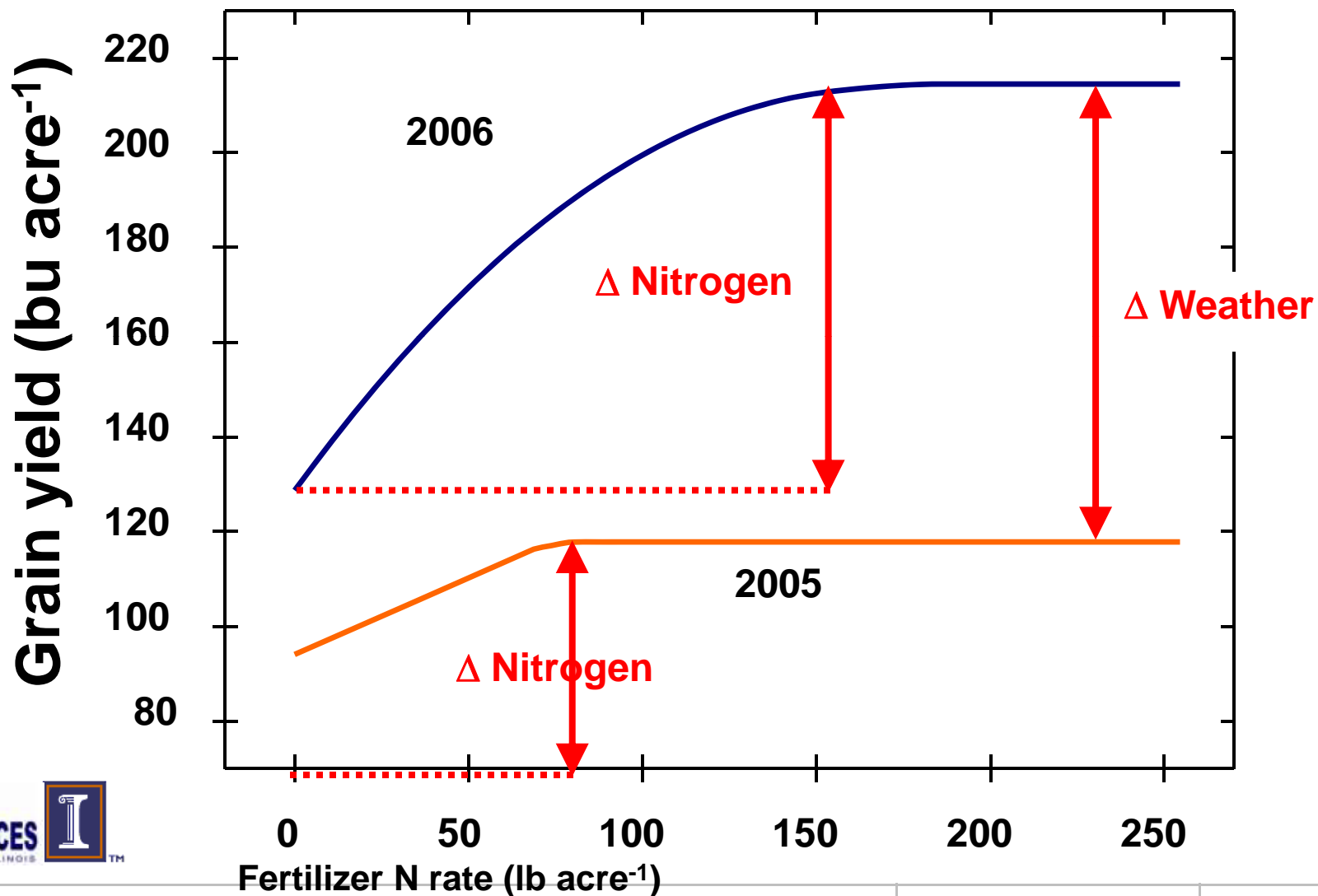


# Mosaic-U of IL High Corn Yield Studies

## Lessons Learned in the Last Five Years



# Weather and Nitrogen

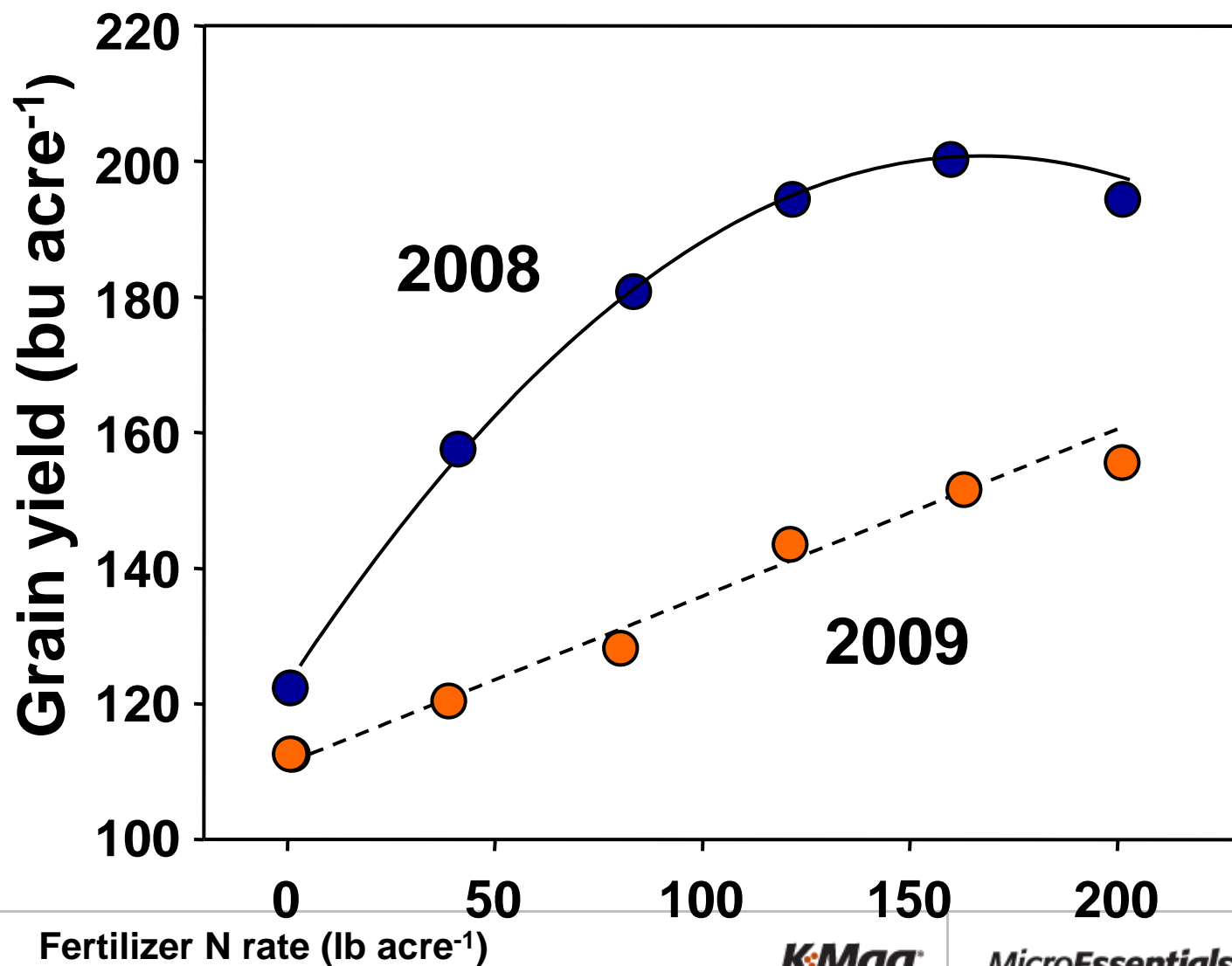


Same site – Champaign, IL



# Weather and Nitrogen

Same site – DeKalb, IL



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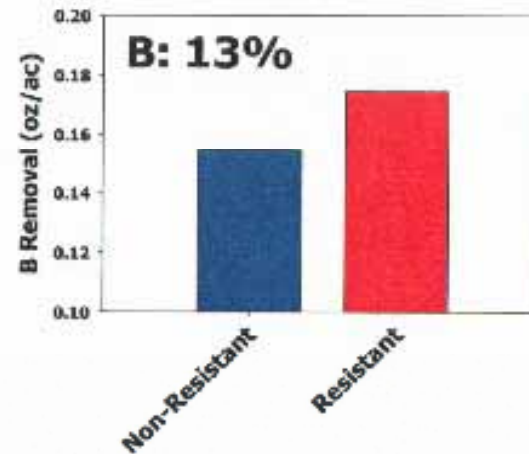
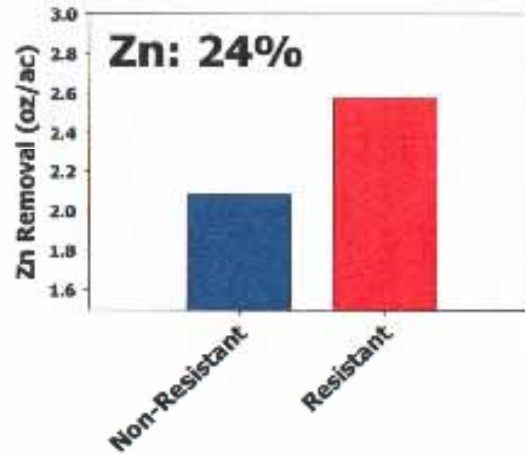
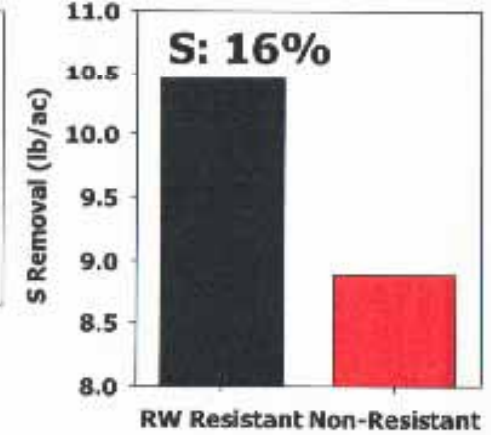
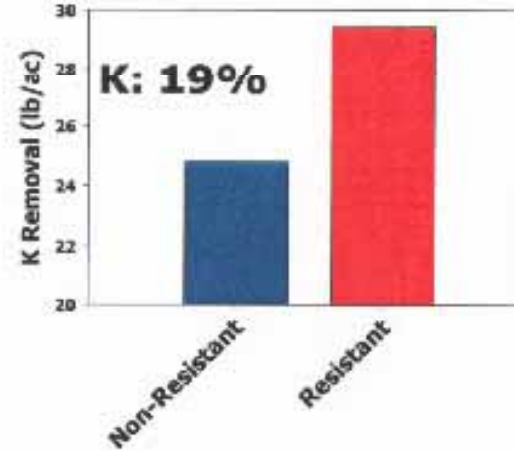
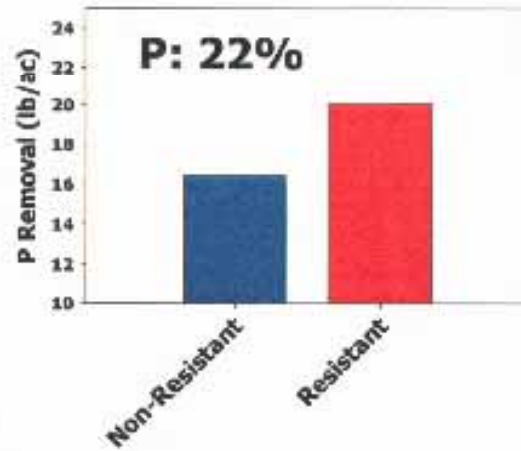
# Better N use from Biotechnology Traits

Hybrid	NUE	Uptake	Utilization
	kg/kg N	%	kg/kg N
<b>RW-Bt</b>	<b>25.9*</b>	<b>71*</b>	<b>36.4</b>
<b>Non-RW</b>	<b>17.0</b>	<b>52</b>	<b>33.1</b>
<b>RW-Bt</b>	<b>31.7*</b>	<b>71*</b>	<b>44.6</b>
<b>Non-RW</b>	<b>22.4</b>	<b>56</b>	<b>40.1</b>

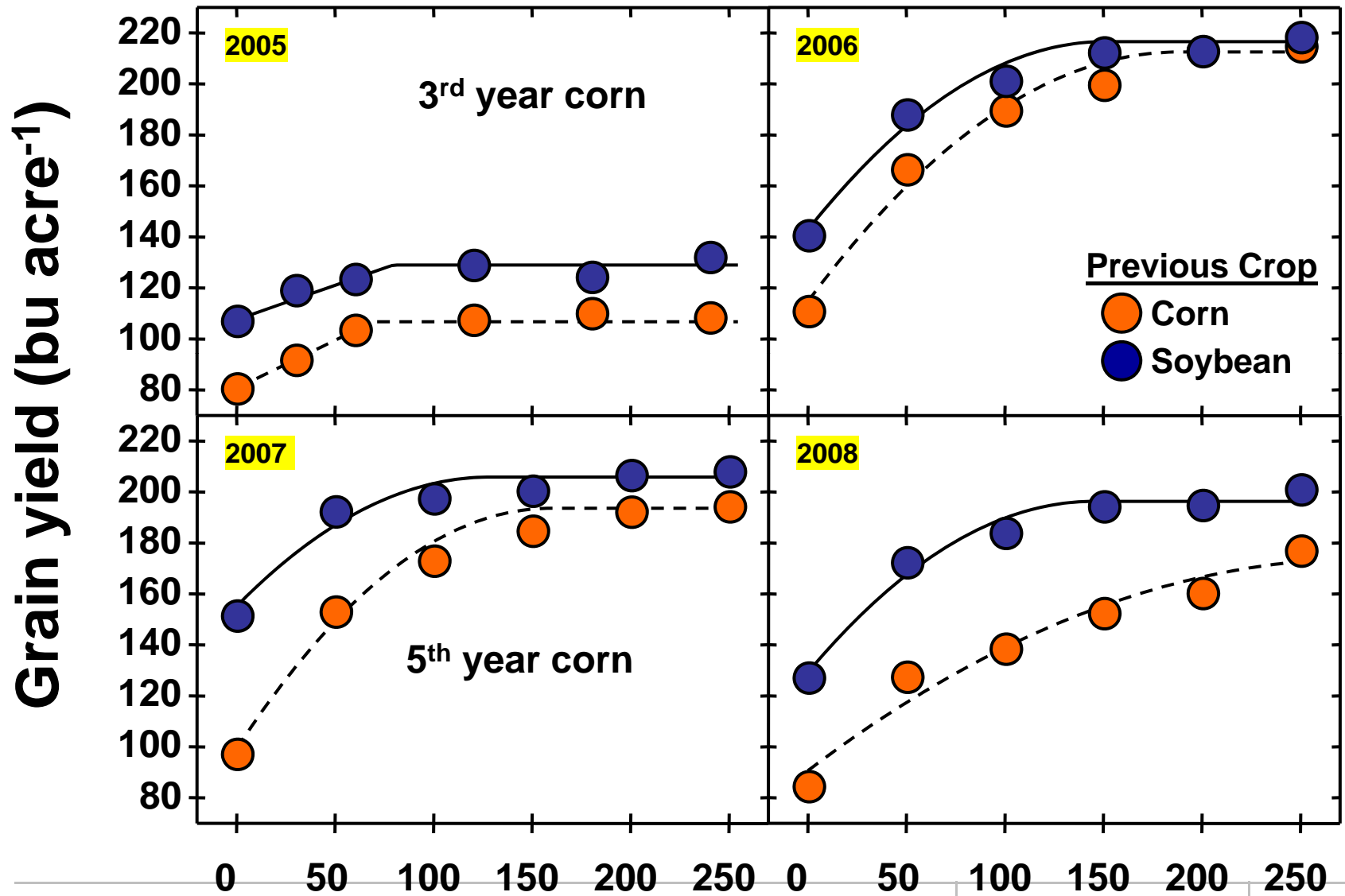
\*different from non-RW counterpart P< 0.05



# Increased nutrient removal with corn rootworm trait



# Continuous Corn needs more N

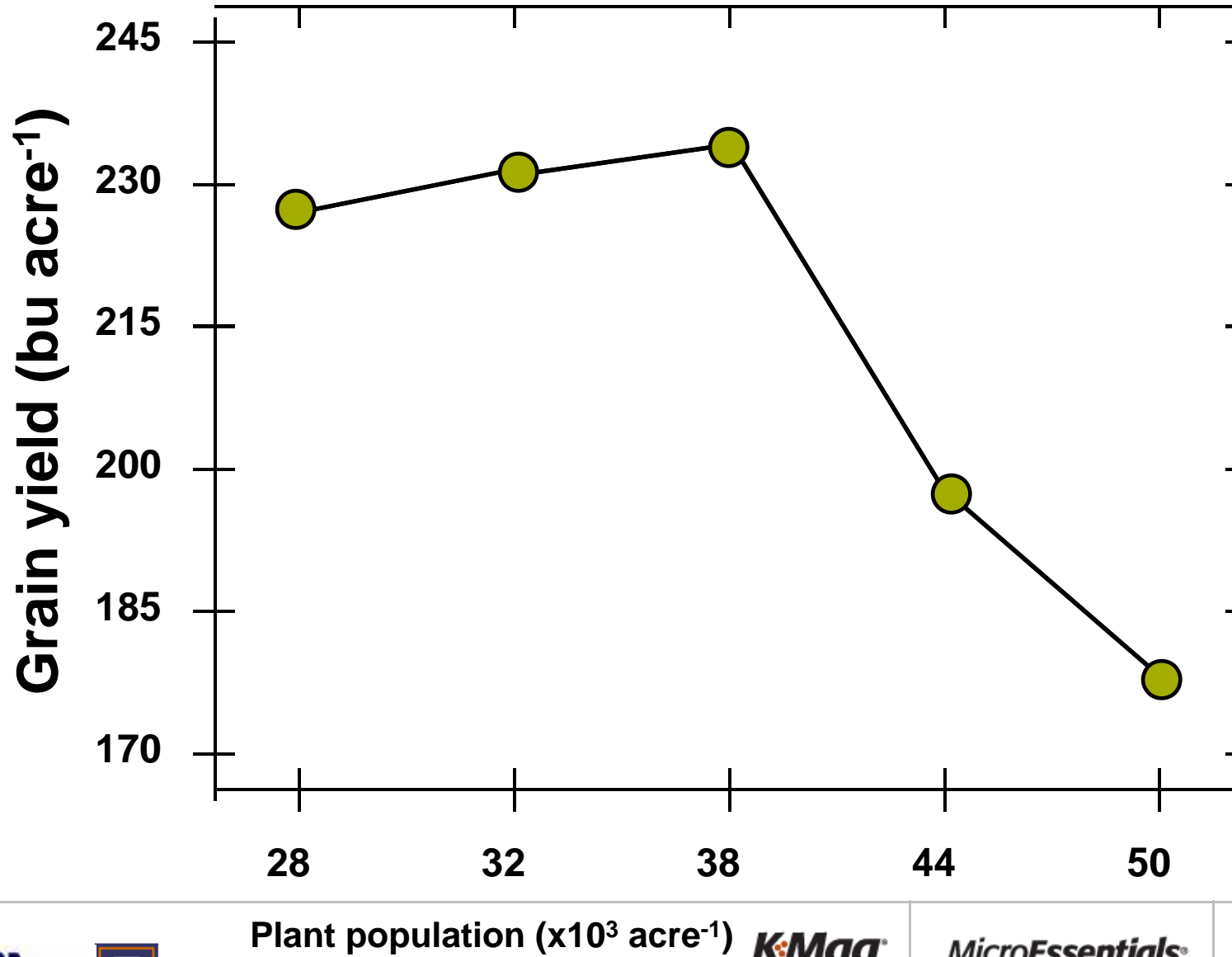


Fertilizer N rate (lb acre<sup>-1</sup>)

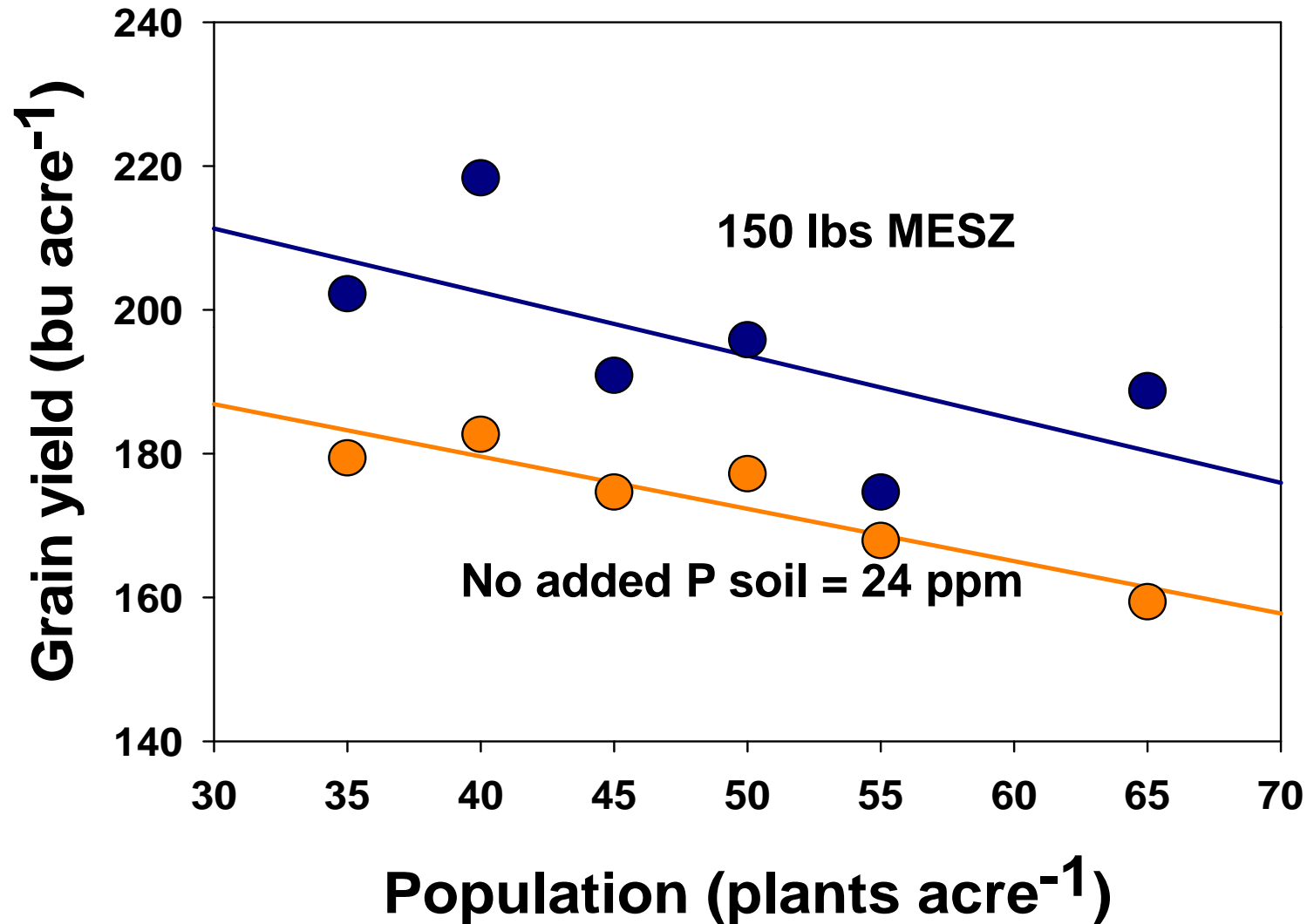


# Plant population can decrease yield if fertility and plant distribution are not considered

Champaign, IL 2009



# Managing Plant Populations with MESZ



For 30 inch rows, Fairholme Farms, IN, 2010



# High Tech Package vs Traditional Champaign-2009



High Tech Package



Traditional

**K-Mag**

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# Conclusions

- Big yield gains are possible from crop management that provides better Fertility along with packages of optimized Yield Wonders (High-Tech)
- The High-Tech system either protects or pushes yield depending on the weather

# Conclusions

- The yield value of an individual factor is magnified in the High-Tech system
- Increasing plant population may be the foundation for pushing higher yields, but it must be managed with the other Yield Wonders

# Mosaic-PLC High Yield Studies



# 2009 Rosholt Research Farm



# 2010-Corn Fertility Program

Fertilizer Recommendations: Used crop removal to support 220 bpa corn  
2009 Soil Test: Bray P1=23ppm and K=78 ppm

<b>Nutrient</b>	<b>Requested %</b>	<b>Actual %</b>	<b>Requested lbs/Acre</b>	<b>Actual lbs/Acre</b>
Total N	19.67%	19.67%	160	160
Ammoniacal N	0.00%	4.81%	0	39
Water Sol Org N	0.00%	14.86%	0	121
Phosphate	12.29%	12.29%	100	100
Potassium	24.59%	24.59%	200	200
Chloride	0.00%	19.50%	0	159

## Broadcasted Pre-plant 160N-100P-200K

Out of the 160 lbs N/ac, 40% was applied as ESN and 60% straight urea



# Fertility Plan

## 2. At Planting time on 04/05/10

### CORN TREATMENTS

Treatment	Row	Blend	Population	Rate	Analysis	Nutrients Applied
	1 Single	MESZ+KMAG	35K		05-16-12-16S-0.4Zn	
	2 Single	MESZ+KMAG	35K	125	5-16-12-16S-0.4Zn	6N-20P205-15K20-20S-0.5Zn
	3 Twin	MESZ+KMAG	45K		05-16-12-16S-0.4Zn	
	4 Twin	MESZ+KMAG	45K	250	5-16-12-16S-0.4Zn	12N-40P205-30K20-40S-1Zn

## 3. Another 80 lbs N as urea applied on 06/28/10

Total nutrients: Check: 240N-100P-200K

Low rate: 246N-120P-215K-20S-0.5Zn

High rate: 252N-140P-230K-40S-1.0Zn



# Westport Corn Hybrid



Croplan 3514VT3

**K-Mag**

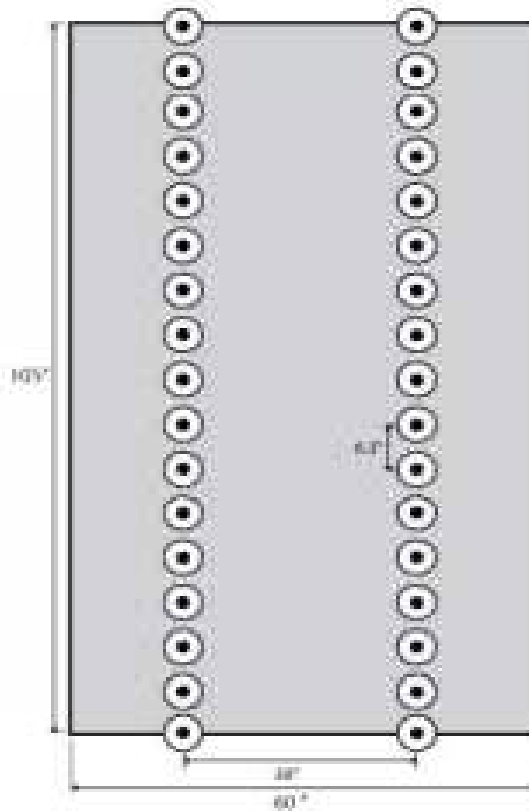
MicroEssentials<sup>®</sup>

**Mosaic**<sup>®</sup>

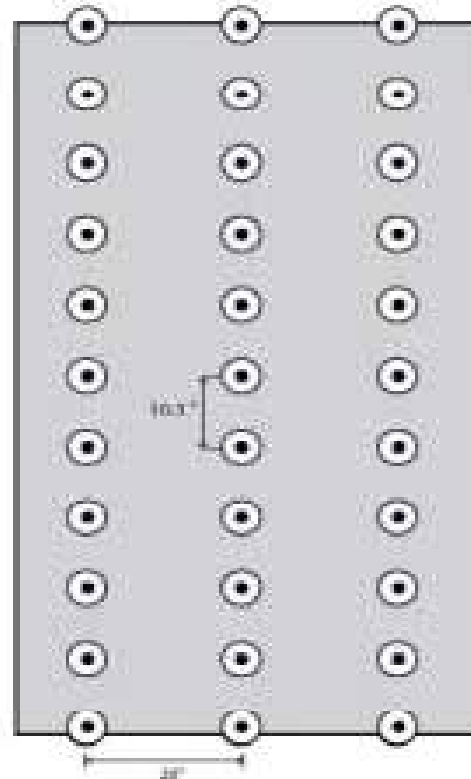
# Row Configuration

Drawn to Scale;  
Row Spacing with Population Comparison  
Ideal Spacing of Corn Seeds with Rootmass of 5" Radius / Stalk of 1" Radius  
on 1/1000 Acre (60"x105") plot  
at 34,000 Seeds per Acre (34 per 1/1000 acre)  
© 2010 MONOSEM Inc.

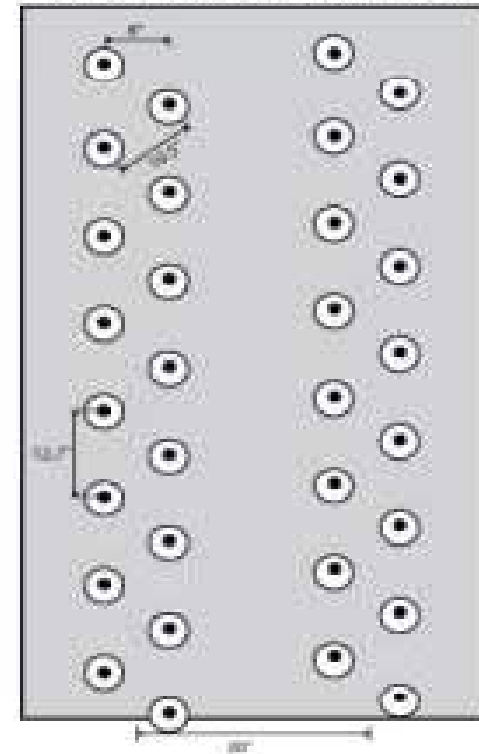
Single Row Corn 30" Rows  
34,000 seeds/acre



Single Row Corn 20" Rows  
34,000 seeds/acre



Twin-Row Corn 30" Centers  
34,000 seeds/acre  
Harvests with 30" Corn Head



Source: Monosem Inc.

# Twin Row Planter



Hybrid: CG 3514 VT3

**KMag**

**MicroEssentials**

**Mosaic**



## Single Rows vs. Twin Rows



*Pictures Courtesy of Dr. Fred Below, U of Ill*

**K-Mag**

**MicroEssentials**

**Mosaic**

# 2010 - Rosholt Farm Plan Rev2



CROP	ACRE TOTAL
CORN	18.7
SOYBEANS	14.1

**Legend**

- CORN
- SOYBEANS

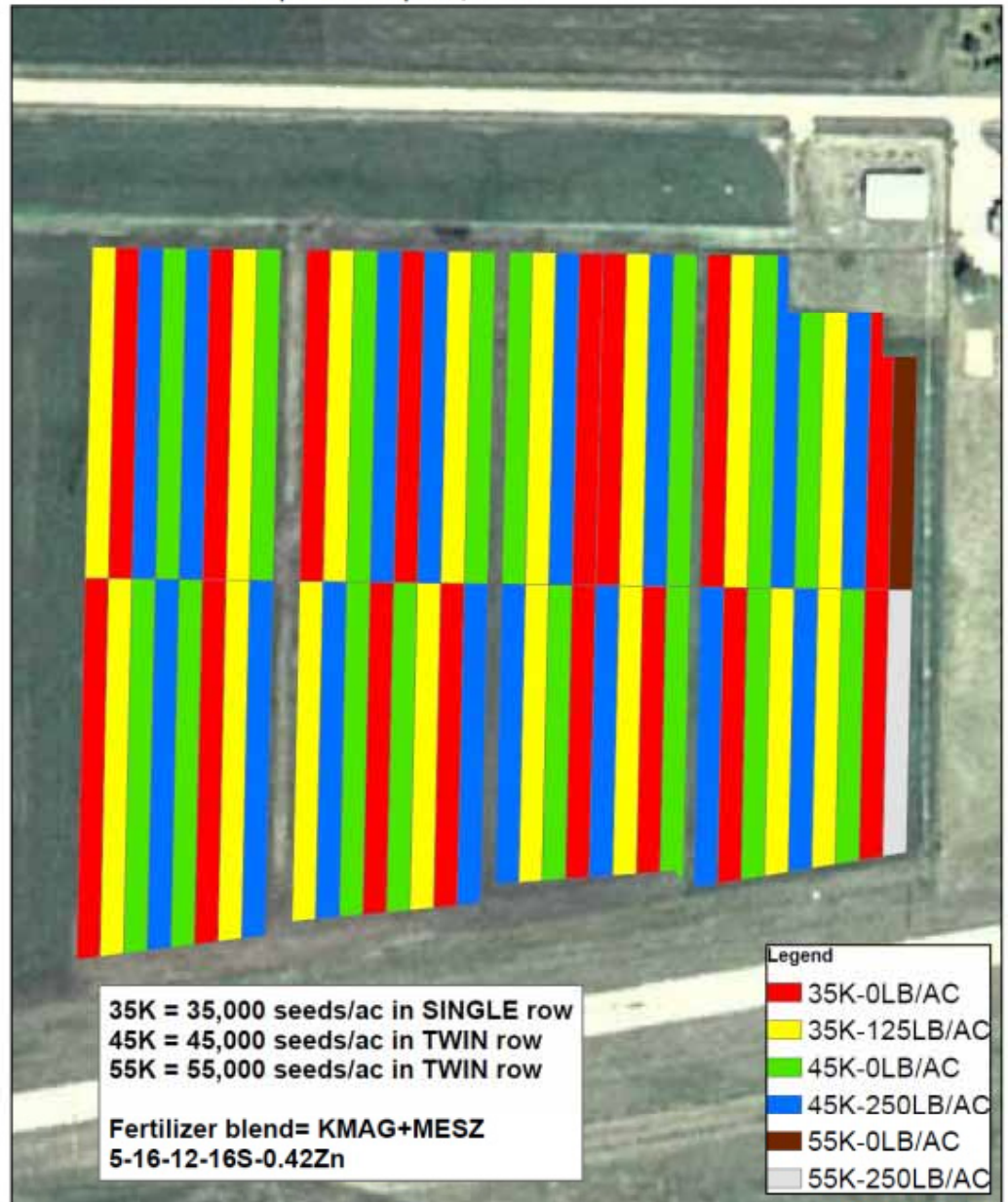
0 80 160 320 480 640 Feet

Wiebers  
4/6/2010

# Westport Plot Design

## 2010 Corn Plot Design

Rosholt Corn Plot  
Prairie Lakes Coop - Westport, MN



35K = 35,000 seeds/ac in SINGLE row  
45K = 45,000 seeds/ac in TWIN row  
55K = 55,000 seeds/ac in TWIN row  
  
Fertilizer blend= KMAG+MESZ  
5-16-12-16S-0.42Zn

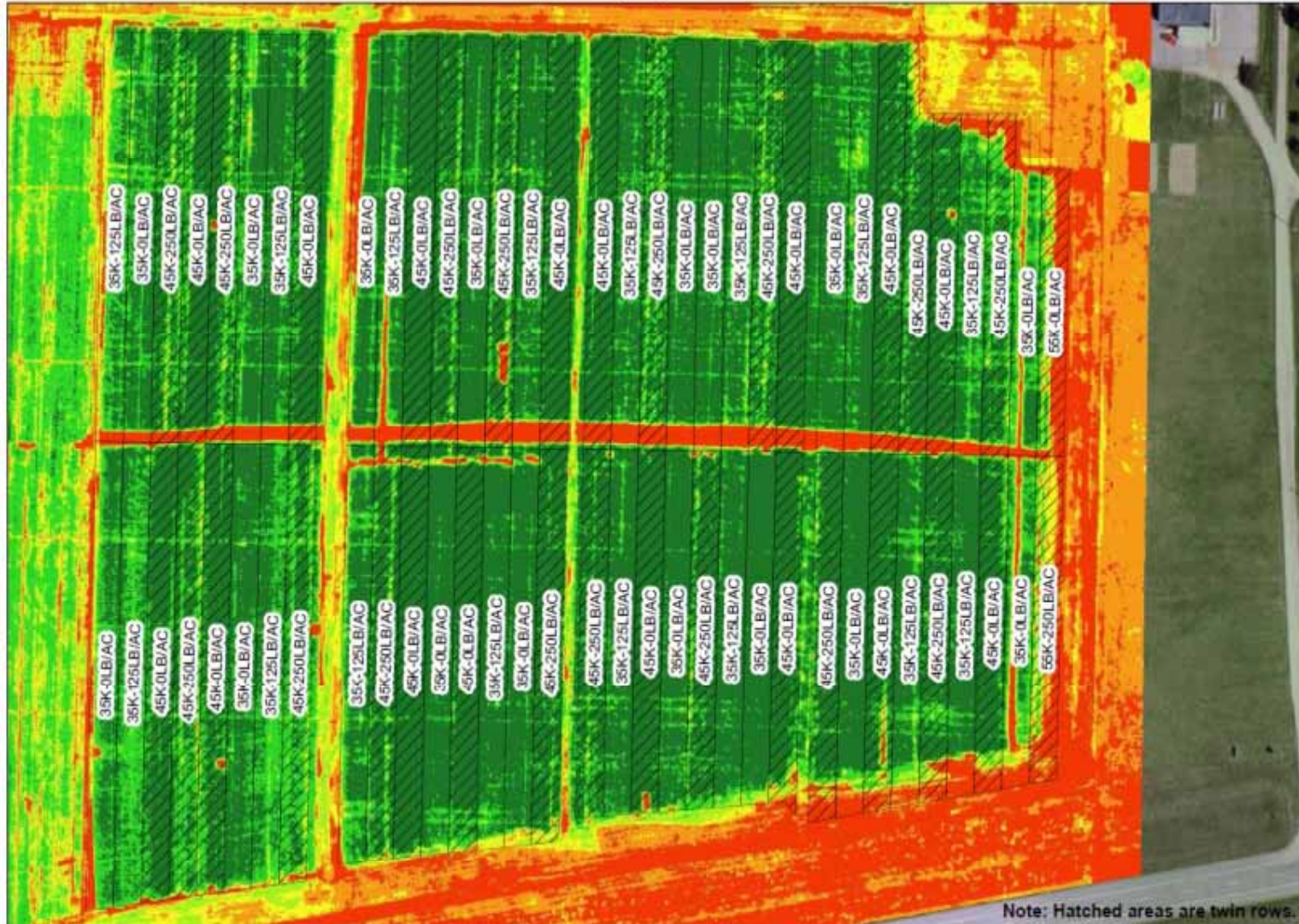
- Legend
- 35K-0LB/AC
  - 35K-125LB/AC
  - 45K-0LB/AC
  - 45K-250LB/AC
  - 55K-0LB/AC
  - 55K-250LB/AC



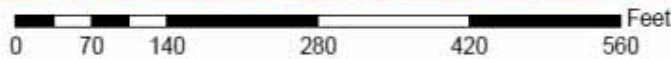
0 100 200 400 600 800 Feet

# Aerial Photo – July 16 - Westport

Rosholt Research Plot - July 16 2010 Imagery



Note: Hatched areas are twin rows.



Wiebers, 7/26/2010



## Plant Population Effect (1 Variable)

<b>Treatment</b>	<b>Yield (bu/ac)</b>
35,000 pl/ac Single Row	226.3 B
45,000 pl/ac Twin Row	252.6 A
Yield Difference	26.3



## Fungicide Effect (1 Variable)

Treatment	Yield (bu/ac)
Fungicide	249.4 B
No Fungicide	229.4 A
Yield Difference	20



## Fungicide x Previous Crop (2 Variables)

Fungicide	Previous Crop		
	Corn	Soybean	Wheat
No Fungicide	208.3	242.2	237.9
Fungicide	242.9	250.0	255.4

The response to fungicide was extremely large for corn (34.6 bu/ac), intermediate for wheat (17.5 bu) and smallest for soybean (7.8 bu) as previous crops.

**Fungicide reduced the yield penalty associated with corn as previous crop.**



## Previous Crop x Fungicide x Population (3 variables)

Population Row	Previous Crop	Fungicide	Yield (bu/ac)
35	Corn	No	196.2
35	Corn	Yes	221.4
35	Soybean	No	226.0
35	Soybean	Yes	241.9
35	Wheat	No	229.5
35	Wheat	Yes	243.0
45	Corn	No	220.4
45	Corn	Yes	264.5
45	Soybean	No	258.3
45	Soybean	Yes	258.1
45	Wheat	No	246.3
45	Wheat	Yes	267.9



# Fertilizer response at 35K (4 variables)

Population / Row	Planter Fertilizer	Previous Crop	Fungicide	Yield	
35K Single	0	Corn	No	189.1	
35K Single	0	Corn	Yes	211.3	
35K Single	0	Soybeans	No	224	
35K Single	0	Soybeans	Yes	237.2	
35K Single	0	Wheat	No	223.8	
35K Single	0	Wheat	Yes	242.1	
35K Single	125	Corn	No	203.3	14.2
35K Single	125	Corn	Yes	231.5	20.2
35K Single	125	Soybeans	No	228	4
35K Single	125	Soybeans	Yes	246.6	9.4
35K Single	125	Wheat	No	235.1	11.3
35K Single	125	Wheat	Yes	243.8	13

Fungicide help to get better fertilizer response



# Fertilizer response at 45K (4 variables)

Population / Row	Planter Fertilizer	Previous Crop	Fungicide	Yield	
45K Twin	0	Corn	No	179.2	
45K Twin	0	Corn	Yes	226.2	
45K Twin	0	Soybeans	No	227.2	
45K Twin	0	Soybeans	Yes	232.9	
45K Twin	0	Wheat	No	224.6	
45K Twin	0	Wheat	Yes	244.5	
45K Twin	250	Corn	No	261.5	82.3
45K Twin	250	Corn	Yes	302.7	76.5
45K Twin	250	Soybeans	No	289.4	62.2
45K Twin	250	Soybeans	Yes	283.3	50.4
45K Twin	250	Wheat	No	268	43.4
45K Twin	250	Wheat	Yes	291.2	46.7

C-C showed best fert response

Fungicide wasn't critical on soybeans due to plant distribution

**K-Mag**

MicroEssentials<sup>®</sup>

**Mosaic**<sup>®</sup>

# Reaching the 300 bpa mark

Population / Row	Planter Fertilizer	Previous Crop	Fungicide	Yield
45K Twin	250	Corn	Yes	302.7
45K Twin	250	Wheat	Yes	291.2
45K Twin	250	Soybeans	No	289.4
45K Twin	250	Soybeans	Yes	283.3
45K Twin	250	Wheat	No	268
45K Twin	250	Corn	No	261.5
35K Single	125	Soybeans	Yes	246.6
45K Twin	0	Wheat	Yes	244.5
35K Single	125	Wheat	Yes	243.8
35K Single	0	Wheat	Yes	242.1
35K Single	0	Soybeans	Yes	237.2
35K Single	125	Wheat	No	235.1
45K Twin	0	Soybeans	Yes	232.9
35K Single	125	Corn	Yes	231.5
35K Single	125	Soybeans	No	228
45K Twin	0	Soybeans	No	227.2
45K Twin	0	Corn	Yes	226.2
45K Twin	0	Wheat	No	224.6
35K Single	0	Soybeans	No	224
35K Single	0	Wheat	No	223.8
35K Single	0	Corn	Yes	211.3
35K Single	125	Corn	No	203.3
35K Single	0	Corn	No	189.1
45K Twin	0	Corn	No	179.2

High Population,  
Planter Fertilizer,  
Fungicide



# Westport-2010 Conclusions

- Plant population has positive effect on yield
- Twin Row Planters need to be studied further
- Fungicide plays a key role in increasing yields, particularly under C-C rotation
- Fungicide becomes more important on previous crops rotation of corn and wheat, not too key on soybean rotation
- Starter Fertilizers responded under normal plant population (35K), but they showed excellent performance under high plant population.
- **Yes, we can increase the yield mark!**

# Bottom Line



Act Locally!!!



Think globally!

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# Every field has to be a Profit Center!





# Thanks!



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