



► FARMERS CO-OP OF HANSKA.....IN COOPERATION WITH HEARTLAND CORN PRODUCTS IN WINTHROP MN

Announcing

NEW Corn Delivery Option to Winthrop

Farmers Co-op of Hanska is pleased to announce the implementation of a delivery option for corn to Heartland Corn Products in Winthrop MN.

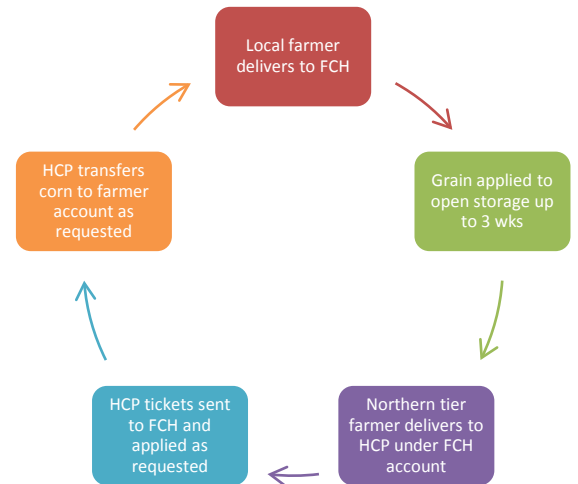
Addressing the needs of our customers

The costs of transporting grain are high. We at Farmers Cooperative of Hanska feel it is important to help our customers in easing these costs.

We have implemented a new delivery option that saves freight costs for everyone involved. Our local customers with corn contracted for delivery to Heartland Corn Products in Winthrop have the option to deliver to any of our locations (Burdick, Hilltop or Hanska). Our customers from the northern tier have the option to deliver corn directly

to Heartland Corn Products in Winthrop with a pre-arranged agreement. If you owe corn to HCP, we can have them apply those bushels that were delivered to your contracts.

We will leave the grain in an open storage account in your name until the transfer is done. You can deliver up to 3 weeks prior to your HCP contract due date (upon approval) without incurring any storage charges. You must call Niki at our Burdick facility to make these arrangements.



Contact Information:

Niki Giefer, Dispatch: 507-354-4149
Chad Larson, Grain Manager: 507-354-4149
Kathy Grothem, Grain Accounting: 507-439-6244 ext. 101

