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Our Mission:

To be your business of choice, meeting customer needs, and growing a viable, progressive company.

**"In Business
For Your Business"**



OWNED BY OUR MEMBERS, and our mission is to serve them. **COMMITTED TO OUR COMMUNITIES**, in which they live, work, and shop.

Energy - By Jerry Fenske

Fall harvest is here and your Farmers Coop Association Energy Department is and will continue to be hard at work trying to keep up with the needs of our Producers. My name is Jerry Fenske and I am the new Energy Department Manager for your local Manhattan Farmers Cooperative Association. I am excited to be here and am looking forward to working with all of you both now and in the future. We are currently trying to repair or replace any RFD monitors that are in the system and not working properly. Kipp, Ken, or I will be out to correct these issues throughout the next few weeks. If anyone needs oil, lube, tires, or any other products delivered, please contact us. We will probably be in your area soon.



We have set the official date for blending our diesel at the bulk plant in Manhattan. Beginning November 1st, Ken will be delivering blended diesel from our tank wagon. #1 diesel is already available for delivery if anyone needs their tanks blended before the cold weather sets in. Please plan ahead when deciding when to blend your tanks. We can prevent a lot of problems before they become problems. Now would also be a great time to replace filters on all the tanks that are out there. We have filters and winter diesel treatment available if anyone needs them. Don't hesitate to call or stop in anytime for anything that we may assist you with. Thank you for continuing to be loyal supporters of your Farmers Cooperative Association.



Serving All Your Pond and Lake Needs for Over 30 Years

Next scheduled stop

**Farmers Coop - Westmoreland
Thursday, Oct. 15th
4:30 p.m. - 5:30 p.m.**

**Farmers Coop - Manhattan
Friday, Oct. 16th
1:00 p.m. - 2:00 p.m.**

Fish Food available at your local Coop.

Westy - by Chris Parker

It's BBQ season!! If you're tailgating at the game or just grilling on the deck, come in and see us for propane bottle refills and exchanges. We can trade or fill any size bottle and now are equipped to fill RVs and LP powered vehicles as well. While you're here, stock up on beer, chips, candy bars and the cheapest 24 oz. single bottles of pop you'll find anywhere. Just \$1 through October 31st!!



It's also cattle movin' time again, so it's time to check the tires on the stock trailer. For the month of October, we'll be giving our customers \$10 off on 7.50-R16 14 ply trailer tires, and \$7.50 off any 15" trailer tire. That's up to \$40 of savings. As always, come in and see us for any of your tire needs and we can fix you up with exactly what you need. We truly appreciate our patrons and the business they do with us. You are why we are here.

Thanks again for your support.

October 16 -National Boss Day: an opportunity for you to thank your boss for being a mentor and leader throughout the year.

Grain Comments by Doug Biswell

Last year provided a slow start to harvest, this year takes the cake. The end users and the futures traders were all keyed up a couple of weeks ago to have harvest robustly underway and that certainly has not been the case. That supported cash milo, corn, and beans. That support for cash grain quickly disappeared. I still feel that selling rallies is the way to go, we have large crop coming to town and I feel it may take a substantial amount of time for us to see any kind of significant price spike. The month of September certainly provided some pricing opportunities with the "is it going to freeze" scares we had and I know a number of our growers took advantage of those price bumps. I have mentioned several times about calling me up and giving me pricing orders. These orders can be placed not only on to arrive sales but also with grain that you may have in storage. Regarding grain storage, storage fee begins 10 days after delivery - this is to include the date of delivery. As we all know the price swings that we see moment to moment in these markets make having orders in a good risk management strategy. Yields seem to be good to very good. We are seeing some issues in corn with cob rot. With the cool wet weather and the fact that many ears did not drop it has allowed water to set in the husk. It never fails, no matter what kind of year we have there is always some issue that we have to deal with. Thank you all for your continued business.

The reason women don't play football is because eleven of them would never wear the same outfit in public.
- by Phyllis Diller -



MANAGEMENT NOTES

By Darin Marti

As of this writing, we continue to wait for harvest to begin. We certainly have missed some really nice weather days and days on the calendar but the cool weather and rain have not been conducive for drying grain.

We all are anticipating a large crop this fall and we do anticipate storage space issues. I would guesstimate that we will have to ship around 25% of our receipts this fall. That may not seem like much from a percentage basis but that is equivalent to 800 truck loads.

One of the challenges we face is determining when to stop shipping grain. Since we will be putting a considerable amount in terminal storage, we certainly do not want to ship more than necessary but sure want to ship enough to handle all you want to bring us. As harvest begins winding down, we would appreciate knowing what you have left to bring us. By you working with us and keeping us informed of what your space needs are, we can better plan so that when harvest is over, we are full and not sitting here with a half empty bin and paying storage at a terminal elevator some place. We appreciate your assistance in this matter.



Happy Halloween
October 31
Watch out for the lil'
Ghost & Goblins

CROP PRODUCTION

BY - Ken Diehl

Fall has begun and harvest is off to a slow start. Without the heat and sunshine usually received in the summer, crops have had a really tough time drying down. It looks like this year we may be harvesting three crops at a time, so as guys hunt around for dry corn beans have matured quickly and are being harvested as we speak with milo right around the corner.

I have been out in the countryside and I am pleased to see that those corn fields that have been harvested and sprayed with what the Coop recommended at post emerge time are very clean. You can easily pick out those fields sprayed with only glyphosate or glyphosate and atrazine. One thing to mention is that these fields sprayed only with glyphosate are varying greatly in moisture due to the weed pressure. Remember a good weed program will not only benefit the crop in yield but also speed up a timely harvest.

This last year presented an array of challenges from high input costs on fertilizer, chemical and seed to delayed planting all over the territory, yet we managed to adapt and overcome. As many of you are aware of Roundup pricing was a great concern, good news, the price of

glyphosates have fallen greatly. Your local Coop will be carrying Roundup Weathermax, Roundup Powermax and Cornerstone Plus a premium generic. We feel there is a benefit to using the branded products because they will stand behind their products if we encounter replant situations, rainfast, tough weeds, start clean stay clean or even volunteer corn control. I know there are some really cheap generics on the market and I have heard these are products left over from last year and these brokerage companies have just whacked away at their price to dump this less than quality product so they can reprice their new inventory back to a profitable level. Remember you get what you pay for and spraying your fields three to four times with a less than quality product does pay in the end no matter how cheap each per acre pass is.

Once again thank you to all of our patrons for their continued support without you none of the rest is possible.

WATTS BOX - By John Watts

As September comes to an end, I stop to think how much I look forward to this time of year. The days are getting shorter, temps are dropping, football is in full swing, and we get to see the fruit of our labor as harvest gets under way. I will say that it spring and summer went by awful fast! Time flies when you are having fun! I just wanted to make you aware of a few things.

1. First of all—THANKS! Thank you for your support of the coop this year. We couldn't do what we do without you!
2. Seed wheat—please keep us aware of any seed wheat needs you may have. If your nearest location doesn't have in stock exactly what you need, PLEASE CONTACT MYSELF, KEN, MIKE, OR CHAD. WE MAY HAVE IT AT ANOTHER LOCATION AND WOULD GLADLY MAKE SURE WE GET IT MOVED TO YOU AT NO EXTRA COST. If we don't, we will do our best to get it located for you.
3. Pricing and programs are being released from Croplan, NK, and Monsanto for all of our spring seed needs. We are in the process of fine tuning our programs here at the coop to be released to you as we speak. If you see something that has you interested, please let us know.

John 785-313-1644
Mike 785-313-0518

Ken 785-313-4880
Chad 785-313-0670